

VASA RETAIL AND OVERSEAS LIMITED

ANNUAL REPORT 2023-24



TABLE OF CONTENT

| Particulars | Page No. |
|--|----------|
| Corporate Information | 2 |
| Letter from Managing Director | 3 |
| Notice | 4 |
| Director's Report | 15 |
| Management Discussion & Analysis Report | 27 |
| Independent Auditor's Report | 53 |
| Balance Sheet | 72 |
| Statement of Profit and Loss | 74 |
| Cash Flow Statement | 76 |
| Notes Forming part of Financial Statements | 78 |
| Proxy Form, Attendance Sheet | 113 |



BOARD OF DIRECTORS & KEY MANAGERIAL PERSONNEL:

| Mr. Hardik Bhupendra Vasa Mrs. Kajal Hardik Vasa Mr. Mahiesh Sankalchand Jaain Mr. Vikas Rajkumar Goyal Mr. Sujay Sudhakar Waikul | Chairman & Managing Director Whole-time Director Independent Director Independent Director Chief Financial Officer | |
|---|---|--|
| STATUTORY AUDITORS: | Amit Ray & Company | |
| | Chartered Accountants. | |
| SECRETARIAL AUDITORS: | M/s. Shivlal Maurya & Co, Practising Company Secretary, Mumbai. | |
| INTERNAL AUDITORS: | M/s. A. D. Sheth & Associates | |
| BANKERS: | Federal Bank, Fort Branch Axis Limited, Nashik Branch | |
| <u>REGISTERED OFFICE:</u> | 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026. Tel.: +919820146479 Email: investor@vasagroup.in Website: www.vasagroup.in | |
| REGISTRAR AND SHARE TRAN | NSFER M/s. Bigshare Services Private Limited Address: Office No S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093. Tel: 022 – 62638200; Fax: 022 62638299 Email: ipo@bigshareonline.com Website: www.bigshareonline.com | |



Letter from Managing Director:

My sincere regards to all,

I am presenting 7th Annual Report of your Company for the Financial Year 2023-24. This is the Seventh Annual Report of your Company after being listed at NSE Emerge SME Platform.

It has truly been a year of much learning. As always, we worked relentlessly to offer solutions that deliver enhanced value to a wide cross section of consumers, communities and citizens. The world has been fighting the Covid-19 pandemic for more than a two year now, and the struggle has had deleterious economic effects. The global economy contracted by the largest contraction. On positive side, various Government initiatives and were quick to respond to the crisis.

Details of our growth Strategies and your company' performances during Financial Year 2023-24 have been elaborated in the Directors' Report and Management Discussion Analysis Report Section of this Annual Report.

We are committed towards growth and various measures have been implemented towards this. We are constantly working on digitization of the business for ease of doing business and improve our customer database. We are expanding our network to reach large number of customers.

I complement each and every member of the VASA family for their valuable contribution at all levels during the year. I also take this opportunity to thank all the stakeholders – employees, bankers, investors, customers, suppliers, government authorities, regulators and the management team for their support & association with VASA and I look forward to a positive interaction with all in the days to come.

Yours Sincerely,

Mr. Hardik Bhupendra Vasa Chairman & Managing Director





VASA RETAIL AND OVERSEAS LIMITED

(Formerly known as VASA INTERNATIONAL) RETAILS – WHOLESALE – EXPORTS – IMPORTERS CIN: L74110MH2017PLC301013

Regd. Office: 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026. Tel No. 09137407291 Website: www.vasagroup.in Email Id: investor@vasagroup.in / hardik@vasagroup.in

NOTICE OF SEVENTH AGM

NOTICE is hereby given that the **Seventh Annual General Meeting (AGM)** of the members of VASA Retail and Overseas Limited will be held on Monday, 30th September, 2024 at 11.00 a.m. (IST), at Jolly Conference Room – IMC Building, 4th Floor, IMC Marg, Churchgate, Mumbai - 400020 to transact the following businesses:

ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended 31st March, 2024 together with the Reports of the Board of Director's and the Auditor's thereon.
- 2. To re-appoint a director Mrs. Kajal Hardik Vasa (DIN: 03600495) as Wholetime Director of the Company, who retires by rotation and being eligible, offers herself for re-appointment.

"RESOLVED THAT pursuant to the provisions of Section 152 of the Companies Act, 2013, Mrs. Kajal Hardik Vasa (DIN: 03600495), who retires by rotation, at this Annual General Meeting and being eligible, has offered herself for re-appointment, be and is hereby re-appointed as a Wholetime Director of the company, liable to retire by rotation.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution including filing of forms if any with MCA or intimation to any regulatory body.

For VASA Retail and Overseas Limited

Place: Mumbai Date: September 06, 2024

Hardik Bhupendra Vasa Chairman & Managing Director DIN: 03600510

Registered Office:

23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026.



NOTES:

- 1. The Statement pursuant to the provisions of Section 102 of the Companies Act, 2013 ("Act") in respect of special business, if any is annexed hereto and forms part of this notice.
- 2. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and on a poll to vote instead of himself. The proxy need not be a member of the company. A blank form of proxy is enclosed herewith and, if intended to be used, it should be returned duly completed at the registered office of the company not less than forty-eight hours before the scheduled time of the commencement of 06th annual general meeting. Revenue stamp should be affixed.
- 3. A person can act as proxy on behalf of members not exceeding fifty in number and holding in the aggregate not more than 10% of the total share capital of the company carrying voting rights. However, a member holding more than 10% of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or shareholder.
- 4. Members/Proxies/Authorized Representatives are requested to bring to the AGM, the enclosed Attendance Slip sent along with the Annual Report duly completed and signed mentioning therein details of their DP ID and Client ID/Folio Number. Duplicate Attendance Slip and/or Copies of the Annual report shall not be issued/ available at the venue of the meeting.
- 5. Brief profile and other relevant information about Directors seeking appointment / reappointment, in accordance with Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, are attached to this Notice forming part of the Annual Report.
- 6. Route Map for the venue of the proposed AGM of the Company, is appearing at the end of the Annual Report and is also uploaded on the website of the Company, i.e. www.vasagroup.in
- 7. In compliance with the aforementioned MCA and SEBI Circulars, Notice of the AGM along with the Annual Report 2023-24 is being sent only through electronic mode to those Members whose email addresses are registered with the Company / Depository Participants. Members may note that the Notice and Annual Report 2023-24 will also be available on the Company's website www.vasagroup.in, websites of the Stock Exchange at www.nseindia.com and on NSE Emerge platform at https://www1.nseindia.com/emerge/index_sme.htm. The AGM Notice is also disseminated on the website of NSDL (agency for providing the Remote e-Voting facility and e-voting system during the AGM) i.e. www.evoting.nsdl.com.
- 8. Shareholders holding shares in physical mode and who have not updated their email addresses with the Company are requested to update their email addresses by sending a duly signed request letter to the Registrar and Transfer Agents of the Company, by providing Folio No. and Name of shareholder. Shareholders holding shares in dematerialized mode are requested to register / update their email addresses with the relevant Depository Participants.
- 9. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in



electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company or Register and Share Transfer Agent.

- 10. Members having multiple folios in identical names or in joint names in the same order are requested to send the share certificate(s) to the Company's Registrar and Share Transfer Agents (RTA), M/s. Bigshare Services Private Limited for consolidation of all such shareholding into one folio to facilitate better services.
- 11. Corporate members intending to send their authorised representatives to attend the AGM pursuant to Section 113 of the Act are requested to send to the Company, a certified copy (in PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. authorising its representatives to attend the AGM 48 hours before the AGM, by e-mail to investor@vasagroup.in.
- 12. Members holding shares in physical form are requested to notify immediately any change in their address or bank mandates to the Company / RTA quoting their Folio Number and Bank Account details along with self-attested documentary proofs. Members holding shares in the electronic form may update such details with their respective Depository Participants. Members holding shares in single name and physical form are advised to make nomination in respect of their shareholding in the Company.

Non-Resident Indian members are requested to inform the Company's RTA immediately of any change in their residential status on return to India for permanent settlement, their bank account maintained in India with complete name, branch, account type, account number and address of the bank with pin code, if not furnished earlier.

- 13. In case of joint holders attending the meeting, the joint holders with highest, in order of names will be entitled to vote.
- 14. Members desirous of obtaining any information about the accounts and operations of the Company are requested to address their queries to the Company Secretary and Compliance Officer at investor@vasagroup.in, at least seven days in advance from the date of the meeting to enable the Company keep the information readily available at the meeting.
- 15. The details of the directors seeking appointment/re-appointment at this Annual General Meeting are provided at Annexure A to this Notice. The Company has received the requisite consents/declarations for the appointment/re-appointment under the Companies Act, 2013 and the rules made thereunder.
- 16. To support the "Green Initiative" and for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically, company requests those members who have not yet registered their e-mail address, to register the same along with the contact numbers directly with their DP, in case shares are held in electronic form or with the company by sending details to <u>investor@vasagroup.in</u> or with M/s. Bigshare Services Private Limited.
- 17. Instructions for voting through electronic means (e-voting) & other instructions relating thereto are as under:

In compliance with provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the



Companies (Management and Administration) Rules, 2014, as amended from time to time, Regulation 44 of Listing Regulations and Secretarial Standards on General Meetings (SS-2) issued by the ICSI, the Company is pleased to provide e-voting facility to its members to cast their votes electronically on the resolutions proposed to be passed in the Meeting by electronic means.

The Company has engaged services of National Securities Depository Limited (NSDL) to provide the e-voting facility.

The Board of Directors of the Company has appointed M/s. Sandeep Dubey & Associates, Company Secretaries, Mumbai (CP No: 17902) as the Scrutinizer for conducting the e-voting in a fair and transparent manner.

Voting rights of the Members (for voting through remote e-voting shall be in proportion to shares of the paid-up equity share capital of the Company as on the cut-off date i.e. Monday, 23rd September, 2024. A person, whose name is recorded in the Register of Members or in the Register of Beneficial owners (as at the end of the business hours) maintained by the depositories as on the cut-off date shall only be entitled to avail the facility of remote e-voting.

The Remote e-voting period commence on Friday, 27th September, 2024 (09:00 am) and ends on Sunday, 29th September, 2024 (5:00 pm). During this period, shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. Monday, 23rd September, 2024 may cast their votes electronically. The Remote e-voting module shall be disabled by NSDL for voting after 05.00 pm on Sunday, 29th September, 2024. Once the vote on a resolution is cast by the shareholder, he shall not be allowed to change it subsequently.

The results of e-voting will be placed by the company on its website www.vasagroup.in within 2 Working days of AGM and also communicated to the stock exchanges where the share of the company is listed. The resolution proposed will be deemed to have been passed on the date of AGM subject to receipt of the requisite number of votes in favour of the resolutions.

18. THE INSTRUCTIONS FOR REMOTE E-VOTING BEFORE/ E-VOTING DURING THE AGM:

The instructions for remote e-voting before the AGM are as under:

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1: Access to NSDL e-Voting system

A) Login method for e-Voting for Individual shareholders holding securities in demat mode

In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts thin order to access e-Voting facility.

Login method for Individual shareholders holding securities in demat mode is given below:



1. Your User ID details are given below:

| Type of | Login Method | | |
|--|--|--|--|
| | Login Method | | |
| Type of shareholders Individual Shareholders holding securities in demat mode with NSDL. | Login Method Existing IDeAS user can visit the e-Services website of NSDL Viz. https://eservices.nsdl.com either on a Personal Computer or on a mobile. On the e-Services home page click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section , this will prompt you to enter your existing User ID and Password. After successful authentication, you will be able to see e-Voting services under Value added services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting gervice provider i.e. NSDL and you will be able to see e-Voting service provider i.e. NSDL and you will be re-directed to e-Voting website of NSDL for casting your vote during the remote e-Voting period If you are not registered for IDeAS Portal" or click at https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting website of NSDL Loei or casting your vote during the remote e-Voting website of NSDL Lor casting your vote during the remote e-Voting website of NSDL to casting your vote during the remote e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL speede" facility by scanning the QR code mentioned below for seamless voting experience. | | |
| | NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period.3. Shareholders/Members can also download NSDL Mobile | | |
| | mentioned below for seamless voting experience. | | |
| | | | |



| Individual Shareholders holding securities in demat mode with CDSL | Existing users who have opted for Easi / Easiest, they can login through their user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi / Easiest are https://web.cdslindia.com/myeasi/home/login or www. cdslindia.com and click on New System Myeasi. After successful login of Easi/Easiest the user will be also able | | |
|--|---|--|--|
| | to see the E Voting Menu. The Menu will have links of e-Voting service provider i.e. NSDL. Click on NSDL to cast your vote. | | |
| | 3. If the user is not registered for Easi/Easiest, option to register is available com/myeasi/Registration/EasiRegistration | | |
| | 4. Alternatively, the user can directly access e-Voting page by providing demat Account Number and PAN No. from a link in www.cdslindia.com home page. The system will authenticate the user by sending OTP on registered Mobile & Email as recorded in the demat Account. After successful authentication, user will be provided links for the respective ESP i.e. NSDL where the e-Voting is in progress. | | |
| Individual Shareholders (holding securities in demat mode) login through their depository participants | You can also login using the login credentials of your demat account through your Depository Participant registered with NSDL/CDSL for e-Voting facility. upon logging in, you will be able to see e-Voting option. Click on e-Voting option, you will be redirected to NSDL/CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period. | | |

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL.

| Login type | Helpdesk details |
|--|--|
| Individual Shareholders holding securities in demat mode with NSDL | Members facing any technical issue in login can contact NSDL helpdesk by sending a request at <u>evoting@nsdl.co.in</u> or call at 022 - 4886 7000 and 022 - 2499 7000 |
| Individual Shareholders holding securities in demat mode with CDSL | Members facing any technical issue in login can contact CDSL helpdesk by sending a request at |



<u>helpdesk.evoting@cdslindia.com</u> or contact at toll free no. 1800 22 55 33

B) Login Method for shareholders other than Individual shareholders holding securities in demat mode and shareholders holding securities in physical mode.

How to Log-in to NSDL e-Voting website?

1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile.

2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section.

3. A new screen will open. You will have to enter your User ID, your Password/OTP and a Verification Code as shown on the screen. Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at https://eservices.nsdl.com/ with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

| Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical | Your User ID is: |
|---|---|
| a) For Members who hold shares in demat account with NSDL. | 8 Character DP ID followed by 8 Digit Client ID For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12*****. |
| b) For Members who hold shares in demat account with CDSL. | 16 Digit Beneficiary ID For example if your Beneficiary ID is 12************* then your user ID is 12****** |
| c) For Members holding shares in Physical Form. | EVEN Number followed by Folio Number registered with the company For example if folio number is 001*** and EVEN is 101456 then user ID is 101456001*** |

4. Your User ID details are given below:

5. Password details for shareholders other than Individual shareholders are given below:

a) If you are already registered for e-Voting, then you can user your existing password to login and cast your vote.

b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.

c) How to retrieve your 'initial password'?

(i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox.



Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.

(ii) If your email ID is not registered, please follow steps mentioned below in process for those shareholders whose email ids are not registered

6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:

a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on <u>www.evoting.nsdl.com</u>.

b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on <u>www.evoting.nsdl.com</u>.

c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address etc.

d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.

7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.

8. Now, you will have to click on "Login" button.

9. After you click on the "Login" button, Home page of e-Voting will open.

Step 2 : Cast your vote electronically and join General Meeting on NSDL e-Voting system. How to cast your vote electronically and join General Meeting on NSDL e-Voting system?

1. After successful login at Step 1, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle and General Meeting is in active status.

2. Select "EVEN" of company for which you wish to cast your vote during the remote e-Voting period and casting your vote during the General Meeting.

3. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted. 4. Upon confirmation, the message "Vote cast successfully" will be displayed.

5. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.

6. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

19. General Guidelines for shareholders

- 1. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on <u>www.evoting.nsdl.com</u> to reset the password.
- 2. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to cs.sandeepdubey@gmail.com with a copy marked to evoting@nsdl.com. Institutional shareholders



(i.e. other than individuals, HUF, NRI etc.) can also upload their Board Resolution / Power of Attorney / Authority Letter etc. by clicking on "Upload Board Resolution / Authority Letter" displayed under "e-Voting" tab in their login.

3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and evoting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on : 022 - 4886 7000 and 022 - 2499 7000 or send a request to (Name of NSDL Official) at evoting@nsdl.co.in.

Process for those shareholders whose email ids are not registered with the depositories for procuring user id and password and registration of e mail ids for e-voting for the resolutions set out in this notice:

1. In case shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to <u>investor@vasagroup.in</u>.

2. In case shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to investor@vasagroup.in. If you are an Individual shareholders holding securities in demat mode, you are requested to refer to the login method explained at step 1 (A) i.e. Login method for e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode.

3. Alternatively shareholder/members may send a request to evoting@nsdl.co.in for procuring user id and password for e-voting by providing above mentioned documents.

4. In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are required to update their mobile number and email ID correctly in their demat account in order to access e-Voting facility.

THE INSTRUCTIONS FOR MEMBERS FOR e-VOTING ON THE DAY OF THE AGM ARE AS UNDER:-

1. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for remote e-voting.

2. Only those Members/ shareholders, who will be present in the AGM and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system in the AGM.

3. Members who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.

4. The details of the person who may be contacted for any grievances connected with the facility for e-Voting on the day of the AGM shall be the same person mentioned for Remote e-voting.



5. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to dipeshmistry880@gmail.com with a copy marked to <u>evoting@nsdl.co.in</u>.

For VASA Retail and Overseas Limited

Place: Mumbai Date: September 06, 2024 Hardik Bhupendra Vasa Chairman & Managing Director DIN: 03600510



EXHIBIT TO THE NOTICE

Details of Directors seeking Appointment/Re-appointment at the Annual General Meeting (Under Regulation 36 of the SEBI Listing Obligations and Disclosure Requirements, 2015) and Secretarial Standard on General Meetings:

| NAME OF DIRECTOR | MRS. KAJAL HARDIK VASA |
|--|--|
| DIN | 03600495 |
| Date of Birth | August 04, 1975 |
| Brief resume and nature of expertise in specific functional areas | Kajal Hardik Vasa has a Bachelor of Science (Occupational therapy) degree from University of Bombay. |
| | She has Twenty-Eight years of experience various industry including seven years' experience in stationery industry. She is responsible for designing and product selection. She is also active in strategizing marketing policies for the Company. |
| No. of Equity Shares held in the Company | 970,800 |
| Names of listed entities (Including this listed entity) in which the person holds the Directorship | Directorship- One |
| Chairmanship and Membership in the Committees of Other Boards of Companies in which he is Director | NIL |
| Disclosure of Relationships between Directors inter-se | Kajal Hardik Vasa is a Promoter of the Company and wife of Mr. Hardik Bhupendra Vasa, the Managing Director of the company. |
| Names of listed entities from which the person has resigned in the three (3) years | NIL |

For VASA Retail and Overseas Limited

Place: Mumbai Date: September 06, 2024

Registered Office:

23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai - 400026. Hardik Bhupendra Vasa Chairman & Managing Director DIN: 03600510



DIRECTOR'S REPORT

To The Members, VASA Retail and Overseas Limited

Your Directors presents the 7th Annual Report of the Company together with the Audited Financial Statements for the year ended on 31st March, 2024.

1. FINANCIAL HIGHLIGHTS:

| (Amount in Lakhs | | t in Lakhs) | |
|-------------------------------------|------------------------------|------------------------------|--|
| Particulars | Year ended | Year ended | |
| | 31 st March, 2024 | 31 st March, 2023 | |
| Revenue from operations | - | - | |
| Other Income | - | - | |
| Total Income | - | - | |
| Less: (i) Financial expenses | - | - | |
| (ii) Depreciation / Amortization | - | - | |
| (iii) all other expenses | 24.78 | 1,253.21 | |
| Profit / (Loss) before tax | (24.78) | (1,253.21) | |
| Less: Tax-Provision | | | |
| -Current Tax | - | - | |
| -Deferred tax liabilities/ (Assets) | - | 0.24 | |
| Profit / (Loss) after tax | (24.78) | (1,253.45) | |

*IND-AS APLICABILITY:

The Company has not adopted the Indian Accounting Standard ('Ind AS'), as the company is listed on SME exchange. These financial Statements have been prepared in accordance with the recognition and measurement principles stated therein and as prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued there under and the other accounting principles generally accepted in India.

2. <u>PERFORMANCE OF THE COMPANY:</u>

During the year under review, the Company has not earned any income for this financial year. After providing for Finance cost, Depreciation & Amortization expenses and Taxes and other expenses, the Net loss of the Company stood at Rs.24.78/- Lakhs as compared to Net loss of Rs.1,253.45/- Lakhs in the previous financial year.



3. **DIVIDEND**:

In order to conserve the funds for working capital requirement and expansion of business, your directors do not recommend for declaration of any dividend for the financial year ended as on 31st March, 2024.

4. TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND:

There is no unclaimed/unpaid Dividend within the meaning of the provisions of Section 125 of the Companies Act, 2013 which needs to be transferred.

5. LISTING INFORMATION:

| The Company Shares are listed as follows: Name of Stock | Stock Code/Symbol |
|--|-------------------|
| Exchanges | |
| National Stock Exchange of India Limited (NSE) "Exchange | VASA |
| Plaza", Bandra-Kurla Complex, Bandra (East), Mumbai - | |
| 400051. | |

6. SHARE CAPITAL OF THE COMPANY:

There has been no change in the authorized share capital of the Company during the financial year and the authorized share capital of the Company as on 31st March, 2023 is Rs. 7,00,00,000/- (Rupees Seven Crores Only) divided into 70,00,000 Equity shares of the face value of Rs.10/- (Rupee Ten) each.

The Issued, Subscribed and paid-up Equity Share Capital of your Company as on 31st March, 2024 is Rs.5,99,25,500/- (Rupees Five Crore Ninety-Nine Lakhs Twenty-Five Thousand Five Hundred only) divided into 59,92,550 Equity shares of the face value of Rs.10/- (Rupee Ten) each.

7. PUBLIC DEPOSITS:

During the year under review, the Company has not accepted any deposits within the meaning of Section 73 and 76 of the Companies Act, 2013 read with Companies (Acceptance of Deposits) Rules, 2014.

8. HOLDING, SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES:

The Company does not have any Holding, Subsidiary, Associates Company or any Joint Ventures during the financial year under review.



9. CHANGE IN THE NATURE OF BUSINESS OF THECOMPANY:

There was no change in the nature of business activities of the Company during the Financial Year under review.

10. INTERNAL FINANCIAL CONTROL:

According to Section 134(5)(e) of the Companies Act, 2013 the term Internal Financial Control (IFC) means the policies and procedures adopted by the company for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information.

11. <u>MATERIAL CHANGES AND COMMITMENT IF ANY AFFECTING THE</u> <u>FINANCIAL POSITION OF THE COMPANY OCCURRED BETWEEN THE END OF</u> <u>THE FINANCIAL YEAR TO WHICH THIS FINANCIAL STATEMENTS RELATE</u> <u>AND THE DATE OF THE REPORT</u>

The Board wishes to inform its members that between the end of the Financial Year 2023-2024 and the date of this report their has been no material changes and commitments affecting the financial position of your company.

12. CHANGE IN DIRECTORS AND KEY MANAGERIAL PERSONNEL:

In accordance with the provisions of Section 152 of the Companies Act, 2013 (the 'Act') read with Companies (Management and Administration) Rules, 2014 and Articles of Association of the Company, Mrs. Kajal H. Vasa, Whole-time Director of the Company, retire by rotation at the ensuing Annual General Meeting and being eligible, offers herself for re-appointment and the Nomination and Remuneration Committee and Board recommends for their re-appointment at the ensuing Annual General Meeting.

13. DECLARATION FROM INDEPENDENT DIRECTORS:

The Company has received declaration from all the Independent Directors of the Company confirming that they meet the criteria of independence as prescribed under Section 149(6) of the Companies Act, 2013.

The Board relies on their declaration of independence.

14. INDEPENDENT DIRECTORS' MEETING:

The Independent Directors met on 10th November, 2023 and reviewed the performance of non-independent directors and the Board as a whole; the performance of the Chairman of



the Company, taking into account the views of Executive Directors and Non-Executive Directors and assessed the quality, quantity, and timeliness of the flow of information between the Company Management and the Board that is necessary for the Board to effectively and reasonably perform the duties.

15. DIRECTORS' RESPONSIBILITY STATEMENT:

Your Directors, to the best of their knowledge and belief and according to the information and explanations obtained by them and as required under Section 134(3)(c) of the Companies Act, 2013 state that:

- a. in the preparation of the annual accounts for the year ended 31st March, 2024, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- b. the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the loss of the Company for that period;
- c. the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. the directors have prepared the annual accounts on a going concern basis;
- e. the directors have laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively; and
- f. the directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

16. EXTRACT OF ANNUAL RETURN:

The Annual Return of the Company will be placed on the website of the company pursuant to the provisions of Section 92(3) read with Rule 12 of the Companies (Management and Administration) Rules 2014, the web link of the same is at www.vasagroup.in

17. MEETINGS OF THE BOARD OF DIRECTORS:

The Board meets at regular intervals to discuss and decide on Company's business policy and strategy apart from other business of the Board. The notice of Board meeting is given well in advance to all the Directors of the Company. The gap between two board meetings did not exceeded one hundred and twenty days. The board meetings were held on the following dates as mentioned below:



Attendance by Director:

| Name of Directors | Designation | No. of Meetings | |
|----------------------|----------------------|-----------------|----------|
| | | Held | Attended |
| Hardik Bhupendra | Chairman & Managing | 06 | 06 |
| Vasa | Director | | |
| Kajal Hardik Vasa | Whole-Time Director | 06 | 06 |
| Vikas Rajkumar Goyal | Independent Director | 06 | 06 |
| Mahiesh Sankalchand | Independent Director | 06 | 06 |
| Jaain | | | |

During the year under review, the Board met 06 (Six) times on various dates 29th May, 2023, 10th August, 2023, 05th September, 2023, 10th November, 2023, 13th February, 2023, 30th March 2024.

18. COMMITTEES OF THE BOARD OF DIRECTORS:

There are three Committees of the Board as on the closure of financial year, as follows:

- A. Nomination and Remuneration Committee;
- B. Audit Committee;
- C. Vigil Mechanism for Directors and Employees;

| Nomination and RemWuneration Committee | | |
|--|-----------------------------|--------------------------|
| Name | Designation in Company | Designation in committee |
| Mahiesh Sankalchand | Non -Executive Director and | Independent Director |
| Jaain | Independent Director | & Chairman |
| Hardik Bhupendra Vasa | Managing Director | Member |
| Vikas Rajkumar Goyal | Non-Executive Director and | Member |
| | Independent Director. | |

During the Financial year 2023-24, 02 (Two) meeting of Nomination Remuneration Committee were held.

| Audit Committee | | | |
|----------------------|-----------------------------|--------------------------|--|
| Name | Designation in Company | Designation in committee | |
| Mahiesh Sankalchand | Non -Executive Director and | Independent Director | |
| Jaain | Independent Director | & Chairman | |
| Hardik Bhupedra Vasa | Managing Director | Member | |
| Vikas Rajkumar Goyal | Non-Executive Director and | Member | |
| | Independent Director. | | |

During the Financial year 2023-24, 04 (Four) Meeting of Audit Committee were held.



19. STATUTORY AUDITORS:

M/s. Amit Ray & Co., Chartered Accountants (Firm Registration Number: 000483C) were appointed as a Statutory Auditor of the Company at the Annual General Meeting of the Company held on 29th September, 2023 for a period of 5 years and the said firm will hold the office until the conclusion of 11th Annual General Meeting. However, after the amendment in Section 139 of the Act, effective 28th September, 2018, ratification by shareholders every year for the appointment of the Statutory Auditors is no longer required.

20. EXPLANATION OR COMMENTS ON QUALIFICATIONS, RESERVATIONS OR ADVERSE REMARKS OR DISCLAIMERS MADE BY THE AUDITORS AND THE PRACTICING COMPANY SECRETARY IN THEIR REPORTS:

The Statutory Auditors have raised certain qualifications, reservations or remarks in their respective audit report for the financial year ended on 31st March, 2024. The specific notes forming part of the accounts referred to in the Auditor's Report are self-explanatory, however, for certain qualifications and remarks of the auditors, the board has given adequate explanations which is mentioned below:

| SR.NO. | QUALIFIED OPINION | MANAGEMENT'S REPLY ON AUDITORS QUALIFIED OPINION |
|--------|---|--|
| 1. | We draw attention to Note 35 of the Statement, regarding the expiry of license agreement between Oxford Limited ("Oxford") and the Company ("Vasa") during the year due to permanent discontinuance of business operations and activities by Oxford due to Covid-19 impact. Due to expiry of the agreement, all the remaining stock of licensed products has to be disposed of the by Company. | Yes, due to COVID – 19 impact, Oxford Limited has permanently discontinued the Business operation and activities, which result in expiry of license agreement between the Company and Oxford. During the current year company will disposed of the remaining stock of license products. |
| 2. | Pending impairment review by the Company of all the assets and liabilities as at March 31, 2024, no provision in the books of account has been made by the Company. In the absence of assessment of impairment | During the current financial year, the assessment of impairment shall be carried out by the Company. |



| | by the Company & pending confirmation, we are unable to comment on the recoverable/payable amount with regards to said terms and consequential impact, if any, on the Statement. | |
|----|--|--|
| 3. | The Company has defaulted in repayment of its borrowings and payment of statutory dues during the financial year 2023-24 and the lenders have turned the account as Non- performing Assets ("NPA"). | After Covid- 19, business of the Company has been affected due to that there was a delay in repayments, however directors are in process to streamline the things as early as possible. |

Also, the Secretarial Auditors have also raised certain queries and pointed out some noncompliances on the part of the company in their Secretarial Audit Report (Form MR-3) for the financial year 2023-24 which is mentioned below:

| SR. NO. | QUALIFIED OPINION | MANAGEMENT'S REPLY ON AUDITORS QUALIFIED OPINION |
|------------|--------------------------------------|--|
| 1. | As per the qualification remark of | After Covid- 19, business of the |
| | statutory auditor, the company has | Company has been affected badly |
| | defaulted in repayment of its | due to that there has been a delay |
| | borrowings and payment of statutory | in repayments, however directors |
| | dues during the financial year under | are in process to streamline the |
| | review. | things as early as possible. |

With regards to filing of E-Form DIR 12 it was due to some technical issue in MCA website, Board was not able to file the form within the stipulated time.



21. SECRETARIAL AUDIT REPORT:

Pursuant to the provisions of Section 204 of the Companies Act, 2013, read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, M/s. Shivlal Maurya & Co., Company Secretaries, Mumbai was appointed to undertake Secretarial Audit of the Company for the Financial Year 2023-24. The Secretarial Audit Report for the Financial Year under review is appended to this report as **Annexure – I**.

22. INTERNAL AUDITOR:

Pursuant to provisions of Section 138 of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014, on recommendation of Audit Committee, M/s. A. D. Sheth & Associates, Chartered Accountants, were appointed as Internal Auditors of the Company. The Internal Auditors submit their Reports on periodical basis to the Audit Committee.

Based on the internal audit report, the management undertakes corrective action in respective areas and thereby strengthens the controls.

23. MAINTENANCE OF COST RECORDS:

Pursuant to the rules made by the Central Government and as per section 148 (1) of the Companies Act, 2013 maintenance of cost records is not applicable to the company.

24. <u>INTERNAL FINANCIAL CONTROL WITH REFERENCE TO THE FINANCIAL</u> <u>STATEMENTS:</u>

The Company has in place proper and adequate internal control systems commensurate with the nature of its business, size and complexity of its business operations. Internal control systems comprising of policies and procedures are designed to ensure reliability of financial reporting, compliance with policies, procedures, applicable laws and regulations and that all assets and resources are acquired economically used efficiently and adequately protected.

The Audit Committee evaluates the efficiency and adequacy of financial control system in the Company, its compliance with operating systems, accounting procedures at all locations of the Company and strives to maintain the standard in Internal Financial Control.

25. <u>PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES</u> <u>REFERRED IN SECTION 188(1) OF THE COMPANIES ACT, 2013</u>:

All Related Party Transactions entered during the financial year were in ordinary course of the business and on arm's length basis. No Material Related Party Transactions were entered during the year by your Company. Accordingly, the disclosure of Related Party



Transactions as required under Section 134(3) of the Companies Act, 2013 in Form AOC-2 is not applicable.

The details of the related party transactions as per Accounting Standard - 18 are set out in Notes to accounts to the Financial Statements forming part of this report.

26. <u>DISCLOSURE RELATING TO REMUNERATION OF DIRECTORS, KEY</u> <u>MANAGERIAL PERSONNEL AND PARTICULARS OF EMPLOYEES</u>:

In terms of the provisions of Section 197(12) of the Companies Act, 2013 read with Rules 5 (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, a statement of disclosure is appended to this report as **Annexure – II**.

27. MANAGEMENT DISCUSSION & ANALYSIS REPORT:

Management Discussion and Analysis Report as required under Regulation 34 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Regulations) is disclosed separately in the current Annual Report **Annexure – III**.

28. <u>PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION</u> <u>AND FOREIGN EXCHANGE EARNINGS AND OUTGO</u>:

Conservation of Energy and Technology Absorption

Information in terms of requirements of Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 with respect to conservation of energy are not given as the same is not applicable to the Company. However, the Company always takes necessary measures to conserve the energy whenever possible.

The information related to Technology absorption, adaptation and innovation is not applicable to the Company.

Foreign Exchange Earning and Outgo:

(a) Expenditure in Foreign Exchange:

(Rupees Lakhs)

| Particulars | Year ended 31 st March, 2024 | Year ended 31 st March, 2023 |
|------------------------------|--|--|
| imports of goods (CIF Value) | - | - |
| Foreign Travelling Expenses | - | - |



(b) Earnings in Foreign Exchange:

(Rupees Lakhs)

| Particulars | Year March | | 31 st | Year March | ended , 2023 | 31 st |
|-------------------------------------|---------------|---|------------------|---------------|-----------------|------------------|
| From export of goods (FOB Value) | | - | | | - | |

29. <u>PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION</u> <u>186 OF THE COMPANIES ACT, 2013</u>:

The Company has not given any guarantee / Security during the year under review.

The details of loans given and investments made by the Company during the year under report are given in the Notes to the financial statements and are in compliance with the provisions of the Companies Act, 2013.

30. DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE:

The Directors report that during the year under review, no significant and material order has been passed by any regulators or courts or tribunals impacting the going concern status of the Company and its operations in future.

Company has voluntary filed a compounding Application before the Regional Director (RD), Ministry of Corporate affairs, Mumbai for the purpose of compounding of offence for delay in convening the Annual General Meeting for the financial year ended 31st March, 2022 and RD has passed the order on 14th June, 2023 and imposed a penalty on the Company Rs.1,00,000/- and the Directors for the violation of the provision of the Companies Act, 2013. The said penalty has been paid by the directors as well as Company.

31. RISK MANAGEMENT POLICY:

The Company has devised, adopted and implemented a mechanism for risk assessment and management. It provides for identification of possible risks attached with the business of the Company, assessment of the same at regular intervals and taking appropriate measurement and controls to manage the risk. The key categories of risk are Credit Risk, Liquidity Risk, Exchange rate Risk, Interest rate Risk and such other risk that may potentially affect the working of the Company. The risk management is undertaken by the Board of Directors.



32. VIGIL MECHANISM/WHISTLE BLOWER POLICY:

The Company has established Vigil Mechanism system and framed Whistle Blower Policy. Whistle Blower Policy is disclosed on the website of the Company.

33. <u>DETAILS OF POLICY DEVELOPED AND IMPLEMENTED BY THE COMPANY ON</u> <u>CORPORATE SOCIAL RESPONSIBILITY INITIATIVES</u>:

As the Company is not having Net Worth of Rupees Five Hundred Crores or more, or Turnover of Rupees One Thousand Crores or more or a Net Profit of Rupees Five Crores or more during any Financial Year, the Company is not required to comply with the provisions of Section 135 of the Companies Act, 2013 with regard to the formation of the CSR Committee and undertaking of Social Expenditure as required under the said Section.

34. REPORTING OF FRAUDS:

There was no instance of fraud during the year under review, which required the Statutory Auditors to report to the Audit Committee and/or Board under Section 143(12) of the Act and Rules framed there under.

35. <u>DETAILS OF APPLICATION MADE OR PROCEEDING PENDING UNDER</u> <u>INSOLVENCY AND BANKRUPTCY CODE, 2016:</u>

During the year under the review, there were no applications made or proceedings pending in the name of the company under the insolvency and bankruptcy code, 2016.

36. DISCLOSURE UNDER SECRETARIAL STANDARDS:

The Company has made adequate Compliances with regards to the applicable Secretarial Standards issued by the Institute of Company Secretaries of India and approved by Central Government under Section 118 (10) of the Companies Act, 2013.

37. REPORT ON CORPORATE GOVERNANCE:

Since the Company's securities are listed on SME Emerge Platform of National Stock Exchange of India Limited, As per the provisions of Regulation 15(2) of the Listing Regulations, the provisions related to Corporate Governance as specified in Regulations 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27 and Clauses (b) to (i) of sub-regulation (2) of Regulation 46 and Para C, D and E of Schedule V shall not apply to a listed entity having paid up Share Capital not exceeding Rupees Ten Crores and Net worth not exceeding Rupees Twenty Five Crores, as on the last day of the previous financial year. Hence, corporate governance does not form part of this Boards' Report.



38. INFORMATION UNDER THE SEXUAL HARRASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

The Company has zero tolerance for sexual harassment at workplace and adopted a Policy on prevention, prohibition and redressal of sexual harassment at workplace in line with the provisions of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013. There was no case of sexual harassment reported during the year under review.

39. INTERNAL COMMITTEE:

The Company has in place Internal Committee and Policy as required under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. All the employees are covered under the policy. No complaint has been received by the Company under this Policy during the financial year 2023-24.

40. DETAILS OF DIFFERENCE BETWEEN VALUATION AMOUNT ON ONE TIME SETTLEMENT AND VALUATION WHILE AVAILING LOAN FROM BANKS AND FINANCIAL INSTITUTIONS:

During the year under the review, no loans taken from banks and financial institutions.

41. ACKNOWLEDGEMENT:

Your Directors place on record their sincere appreciation for the dedication, hard work and commitment of the employees at all levels and their significant contribution to your Company's growth. Your Company is grateful to the Distributors, Dealers, and Customers for their support and encouragement. Your Directors thank the Banks, Financial Institutions, Government Departments and Shareholders and look forward to having the same support in all our future endeavours.

For VASA Retail and Overseas Limited

Place: Mumbai Date: September 06, 2024 SD/-Hardik Bhupendra Vasa Chairman & Managing Director DIN: 03600510



INDEX OF ANNEXURE

| Sr. No. | Particulars | Annexures |
|---------|---|----------------|
| 1 | Secretarial Audit Report | Annexure – I |
| 2 | Particulars of Remuneration | Annexure – II |
| 3 | Management's Discussion and Analysis Report | Annexure – III |



ANNEXURE – I – TO DIRECTOR'S REPORT

SECRETARIAL AUDIT REPORT

For the financial year ended 31st March 2024 [Pursuant to section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration of Personnel) Rules, 2014]

To, The Members, **VASA RETAIL AND OVERSEAS LIMITED** 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill Mumbai, Maharashtra- 400026 India.

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices **by VASA RETAIL AND OVERSEAS LIMITED** (CIN: L74110MH2017PLC301013) and having its registered office at 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill Mumbai-400026, Maharashtra, India (hereinafter called 'the Company'). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the **Company's** books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit; I hereby report that in my opinion, the Company has, during the audit period covering the Financial Year ended on 31st March 2024, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the **Company** for the financial year ended on 31st March 2024, according to the provisions of:

- (i) The Companies Act, 2013 ('the Act') and the Rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under; (Not applicable during the Audit Period).



- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the Rules and Regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; (Not Applicable during the Audit Period).
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
 - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
 - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009: (Not applicable to the company during the audit period)
 - d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;(Not applicable to the company during the audit period).
 - e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the company during the audit period).
 - f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with clients;
 - g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the company during the audit period).
 - h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the company during the audit period).



- i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015;
- j) Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018
- (vi) There are no laws that are specifically applicable to the company based on their sector/industry.

I have also examined compliances with the applicable clauses of the following, to the extent applicable:

✓ Secretarial Standards issued by The Institute of Company Secretaries of India

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above. Except the following are non -compliance:

1. As per the qualification remark of the statutory auditor, the company has defaulted in repayment of its borrowings and payment of statutory dues during the financial year under review.

I FURTHER REPORT THAT;

The Company and Board of Directors had received the approval for compounding of alleged violation of section 96 of the Companies Act. 2013, In the matter of an application under section 441 of the Act. The Regional Director (Western Region) vide order no 441/ Vasa Retail/96/F28938231/2023-24/1347 dated 15th June 2023 levied the penalty of Rs 3,10,000/- (Rupees Three Lakh Ten Thousand) on the director's and Company, the directors and company has made a payment for the penalty amount.

The Company Secretary Mrs. Kirti Dharamnarayan Bohra has resigned from the post of Company Secretary and Compliance Officer of the w.e.f. 13th February 2024, but the company has not informed to Registrar of Companies by filing e-form DIR-12 within the stipulated time.

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.



Adequate notice was given to all the Directors to the scheduled Board meetings, agenda and detailed notes on agenda were sent at least seven days in advance and in case of shorter notice the provision of the Act, Rules, Standards, etc. were duly complied with, and a system exists for seeking and obtaining further information and

clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the meetings of the Board of Directors of the Company were carried out based on majority. There were no dissenting views by any member of the Board of Directors during the period under review.

I further report that;

There are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

During the audit period, there was no specific event/action having a major bearing on the Company's affairs in pursuance to the above-referred laws, rules, regulations, guidelines, Standards etc. referred to above.

I further report that the compliance by the company with applicable financial law like direct and indirect tax law has not been reviewed in this audit since the same has been subject to the review by statutory financial audit and other designated professionals



This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.

For Shivlal Maurya & Co. Company Secretaries

CS Shivlal Maurya Proprietor ACS No. 37655 C P No: 14053

Place: Mumbai Date: 02nd September 2024 UDIN: A037655F001100486



'Annexure A'

To, The Members, VASA RETAIL AND OVERSEAS LIMITED 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill Mumbai, Maharashtra- 400026 India

Our report of even date is to read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provided a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Book of Accounts of the Company.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulation, standards is the responsibility of management. Our examination was limited to the verification of procedures on the test basis.



6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Shivlal Maurya & Co. Company Secretaries

CS Shivlal Maurya Proprietor ACS No. 37655 C P No: 14053

Place: Mumbai Date: 02nd September 2024 UDIN: A037655F001100486



ANNEXURE – II – TO DIRECTOR'S REPORT

(I) Disclosure as per Section 197 (12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

| (i) | The ratio of the remuneration of each director to the median remuneration of the | | | | |
|------------|---|--|--|--|--|
| (1) | employees of the Company for the financial year: - | | | | |
| Sr. no. | Name of the Director | Ratio of remuneration to the median remuneration of the employees | | | |
| 1 | Mr. Hardik B. Vasa – Chairman & Managing Director | N.A. | | | |
| 2 | Mrs. Kajal Hardik Vasa–Whole Time Director | N.A. | | | |
| (ii) | ii) The percentage increase in remuneration of each director, CFO, CEO, Company Secretary or Manager, if any, in the financial year | | | | |
| Sr. no. | Name of the Director/CFO/Company Secretary | % Increase/ Decrease over last F.Y. | | | |
| 1 | Mr. Hardik B. Vasa – Chairman & Managing Director | N.A. | | | |
| 2 | Mrs. Kajal Hardik Vasa–Whole Time Director | N.A. | | | |
| 3 | Mr. Mahiesh Sankalchand Jaain | 50% | | | |
| 4 | Mr. Vikas Rajkumar Goyal | 126% | | | |
| 5 | Mr. Sujay Sudhakar Waikul (CFO) | 50% | | | |
| 6 | Ms. Kirti Dharamnarayan Bohra (Company Secretary & Compliance Officer) resigned on 13 th February, 2024 | (100%) | | | |
| | | | | | |
| (iii) | The percentage increase in the median remuneration of employees in the financial year | N.A | | | |
| (iv) | The number of permanent employees on the rolls of the company | Sadashiv Chauhan Sharukh | | | |
| (v) | Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration | e last rease f and f and kemuneration is Nil. Increments in remuneration of employees are as per | | | |



(II) Statement showing details of Employees of the Company as per Section 197 (12) read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

It is hereby affirmed that the remuneration is as per the remuneration policy recommended by Nomination and Remuneration Committee of the Company and adopted by the company.

For and on behalf of the Board of Directors

Place: Mumbai Date: September 06, 2024 Hardik Vasa Chairman & Managing Director DIN: 03600510



ANNEXURE – III – TO DIRECTOR'S REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS REPORT

1. BUSINESS OVERVIEW

The global stationery products market size to be valued at USD 128.5 billion by 2025 and is expected to grow at a compound annual growth rate (CAGR) of 5.1% during the forecast period. Growing literacy rates across the globe and an increasing number of youth inclining towards higher education are among the prominent factors for market growth. Furthermore, the rapid increase in the number of start-ups is propelling market growth. Thus, increasing employment in these sectors is impacting market growth significantly. Government initiatives have led to an increase in the number of schools and colleges in rural as well as urban areas, which is directly impacting market growth.

The global education industry is anticipated to witness significant growth in the near future, thus fueling the market growth in the forecast period. Increasing brand awareness and disposable income among the consumers are driving the market for luxury pens, which, in turn, is providing an upthrust to the global industry in the forecast period.

India Stationery Market has registered substantial growth in the past few years owing to the growing urban population, changing lifestyle, and increasing demand for stationery products in the private and public sector among with growing government initiatives in improving education system such as Sarva Shiksha Abhiyan (SSA), Rashtriya Madhyamik Shiksha Abhiyan (RMSA). Moreover, the rising brand awareness, increasing adult literacy rate, and the growing number of start-ups would further boost the demand for the stationery market in India.

According to 6wresearch, the India Stationery Market size is expected to grow during 2020-2026. In India, the Stationery Market is projected to register a decline in economic growth during the first quarter of 2020 due to the coronavirus pandemic which has a worse impact on worldwide business. However, during the second half of 2020-2026, the Stationery Market in India is anticipated to recover with healthy growth in the economy. In application, the education segment is leading major revenue in the stationery market share in India on account of growing educational structure, providing quality education, promoting equality in education, increasing employment in the education sector, and surging number of educational institutes in the country.

Company Profile and Performance of Stationery Industry during 2023-24

Our Company primarily deals in all kinds of (a) stationery products viz. artistic materials, hobby colors, scholastic colors, scholastic stationery, office products, drawing instruments, writing instruments, office stationery, adhesives, notebooks, office supplies and writing instruments, books, pens, pencils, erasers, files, copier paper, bags and bottles; (b) procuring paper pulp and supplying the same to paper mills and (c) procuring bag fabric and supplying



it to the other bag manufacturers and also using the same for manufacturing our products (school and office bags). These stationery products are essentially used by school going children and offices as a part of their stationary requirements. On the other hand, paper pulp is the key raw material for the manufacturing of wide variety of paper. We can further classify our range of stationary products into (i) school and education products; (ii) fine art and hobby products; and (iii) office products.

We sell our products in the overseas markets as well in countries like Saudi Arabia, Kuwait, Qatar, Bahrain, UAE, Oman, and Mauritius, Africa, Kenya, Tanzania to cater to the demands of overseas market, we participate in various exhibitions, personal interaction and meeting with the customers, mass mailing, circulation of catalogues by way of social media, etc. to market our products.

Domestic Sales during F.Y 2023-24 -

For the period ended March, 2024, the Company does not have any business, however directors are focusing on the new business plans.

<u>Export –</u>

For the period ended March, 2024, Company doesn't have any export income.

2. INDUSTRY STRUCTURES & DEVELOPMENT:

The India school stationery supplies market is expected to continue its moderate growth during the forecast period (2021-2026). Keeping in mind the uncertainties of COVID and online transactions and increase in use of technology, we are continuously tracking and evaluating the direct as well as the indirect influence of the pandemic.

The Indian stationery industry is expected to hold great growth potential as the school and college going Population of the nation is on a rise. Nearly 22-24 crore students studying in schools and colleges, require notebooks and other stationery materials. Further, the office going population is also one of the biggest contributors to the sector. With the rise in the economic prosperity of the nation, more and more jobs are expected to be created in the days ahead, thus in turn would increase the demand of the office stationery and would contribute significantly in the growth of the sector.

The Indian stationery industry is highly scattered and is largely dominated by the unorganized sector and the situation is quite alarming for the organized players industry. Factors like lack of modern production facilities, unorganized nature of functioning, marginal demands, government policies and international competition are largely contributing to the slow growth of the organized stationery industry in India.

However, the industry is now showing signs of organized growth, as a result of tremendous increase in the demand for the stationery products in India. This demand can be attributed to



the entry of a large number of international brands in India. The Indian stationery industry is largely shared by the educational and office stationery products. Particularly in the school stationery category, the percentage of schoolbooks captures the bulk of the market. The national market for syllabus-based books is estimated at Rs.10 billion and is growing at 20 per cent per annum. Relatively, other departments from the stationery industry generate more or less equal percentage of growth.

Increasing number of schools and offices improved standard of living as well as shift in focus from inexpensive to premium quality products on account of rapidly growing economy are some of the crucial Factors which would drive the demand for stationery products in India over the next few years.

The Company also introduced products in categories like Pens and Notebooks to strengthen its market presence

3. OPPORTUNITIES AND THREATS:

Opportunity - We believe that the following are our primary competitive strengths:

According to Trends, Drive, and a lot of Challenges according to the market conditions due to rising in the E-commerce business in the *stationary sector*. It creates a new opportunity for the key player in the market for the growth of the business and it will help the business grow to the online sale of the stationery product on the online platform. According to the ASSOCHAM, India is leading countries such as Russia and Brazil in the million users of the internet user searching for the online stationery product. Online shopping of books and novels generates great revenue for the *Indian market of stationery*. The e-commerce business expands and creates *revenue for million*. Online shopping such as books and novels major share getting from online shopping. The government sector expenditures the educational sector so that the literacy rates will increase its direct impact on the *stationery items or products* it's generated the revenue while enrolment of the new students in the educational sector.

Threats;

Pandemic (COVID -19),

Bann on Paper Import

Trade relationships with China under strain

There is a lot of competition in the stationery market basically the local player is unorganized there selling low-quality products at a low rate to the customers.

Business cyclicality risk: The Company's primary business segment includes products which have a higher acceptance in schools and colleges. Thus a major chunk of the revenue generated



is exposed to the cyclicality risk as demand for the products peak during the beginning of a new school season while demand remains flat for the rest of the year. Thus any set back on the part of the Company during the peak period could seriously dent the company's profit.

Mitigation: The Company diligently tracks the school session timings across various parts of the country and accordingly launches new products, plans production and re-stocks the distribution channel and the retailers. Thus the company not only ensures adequate supply of its product during the peak period but also ensures that its product is within the hands reach. Further the Company has also enhanced its presence in the office stationery segment over the years, which have a round the year steady demand, thus reducing its dependence on only one segment.

Raw material risk: Non-timely availability of raw materials may impact the production and which in turn may have an impact on the sales and profitability of the Company. At the same time high cost of raw materials may also impact the bottom-line.

Lack of awareness - Due to lack of desire and unawareness about the products, the consumer is used to buying whatever is available at the local stationery shops.

Competent local players - Indian local players hold the major share in the stationery market, which is a challenge for Indian organized players.

Price variations - Local players, without any proper billing, sell products at cheap prices, whereas, organized players have to go through proper billing and taxation, which creates a gap between the prices of the two sectors.

Low cost products- The stationery products are low cost products and the advertising spending is very low in this industry; it is difficult to attract the customers to buy a particular product.

4. OUTLOOK:

Indian economy is expected to grow better this year. With lower inflation, lower bank interest rates and expected normal monsoon, outlook for automotive industry appears to be satisfactory. Although, global economy continues to struggle, opportunities for business are significant considering current low market penetration. With focused customer service, the outlook for the Company appears satisfactory.

With the objective of delivering profitable growth, the companies expect to leverage on the favorable demand environment and pursue market share improvements. Further, the Company continues to expand the international business with its existing customer base.

5. RISK AND CONCERNS:



The Company has laid down well-structured procedures for monitoring the risk management plan and implementing the risk mitigation measures. The risks are broadly classified into strategic risks, operational risks, financial risks and statutory compliance risks. These risks are rated based on factors such as past year experience, probability of occurrence, probability of non-detection and its impact on business. The top management reviews the strategic risks, the risks with high probability and high impact every quarter and presents its report along with risk mitigation plan to the Board of Directors on half-yearly basis. The strategic risks are taken into consideration in the annual planning process with their mitigation plan. Other risks are covered as part of internal audit process and presented to the Audit Committee every quarter. The business processes risks and the related controls are subjected to internal audit and reviewed on a quarterly basis. The risk ratings are revalidated with the top management as part of the internal audit process every quarter. The overall re-assessment of risks at company level is carried out.

6. QUALITY AND QUALITY MANAGEMENT SYSTEMS

Your Company is continuing its focus on improvements to the quality systems at all levels through Total Employee Involvement with a view to provide higher customer satisfaction. Your company continues to closely monitor and focus on various cost reduction and cost control initiatives to achieve planned targets during the year.

7. INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY:

The Company has adequate systems of internal control meant to ensure proper accounting controls, monitoring cost- cutting measures, efficiency of operation and protecting assets from their unauthorized use. The Internal Audit department of the Company reviews control measures in the management of risks and opportunities and ensures adherence to operating guidelines and compliance with regard to regulatory and legal requirements.

The Company's budgetary control system aims to ensure adequate control on the expenditure. The management reviews the actual performance with reference to the predetermined norms and standard on monthly basis. The Company has to work hard to maintain its market share without compromising on the quality of its products.

8. DISCUSSION OF FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:

| (Rs. In Lakhs except EP5) | | |
|----------------------------|------------------------------------|------------------------------------|
| Particular | As on 31 st March, 2024 | As on 31 st March, 2023 |
| Total Income | - | 445.79 |
| Profit / (Loss) Before Tax | (24.78) | (1,253.21) |
| Profit/ (Loss) After Tax | (24.78) | (1,253.45) |
| EPS | (0.41) | (20.92) |

Financial highlights with respect to operational performance:



9. HUMAN RESOURCES MANAGEMENT:

Human Resource base is the greatest asset of the Company. Shortages and challenges of retaining skilled manpower have to be addressed to on a continual basis. The Company provides necessary training to all its employees and equips them to manage critical business processes to face the challenge of competitive Global market.

10. CAUTIONARY STATEMENT:

Statement in this Management Discussion and Analysis report, describing the Company's objectives projections, estimates, expectations or predictions may be "Forward looking Statements" within the meaning of applicable securities laws or regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company's operations include global and Indian demand-supply conditions, cyclical demand and pricing in the Company's principal markets raw material cost and availability, changes in the Government regulations tax regimes, economic development within India and the countries within which the Company conducts business and other factors such as litigation and industrial relations.



Independent Auditor's Report

To The Members of Vasa Retail and Overseas Limited

Report on the audit of the Standalone Annual Financial Statements

Qualified Opinion

We have audited the accompanying standalone financial results (the "Statement") of **Vasa Retail and Overseas Limited** ('the Company') which comprise the balance sheet as at March 31, 2024, and statement of Profit and loss, and Statement of Cash flows for the year then ended, and notes to the financial statement including summary of significant accounting policies and other explanatory information (hereinafter referred to as the "standalone financial statements")

In our opinion and to the best of our information and according to the explanations given to us, except for the possible effects of the matters described in the Basis for Qualified Opinion section of our report, these annual standalone annual financial results:-

- (a) are presented in accordance with the7 requirements of Regulation 33 of the Listing Regulations in this regard; and
- (b) give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Accounting Standards, and other accounting principles generally accepted in India, of the net loss and other financial information for the year ended 31 March 2024.

Basis for Qualified Opinion

We draw attention to Note 35 of the Statement, regarding the expiry of license agreement between Oxford Limited ("Oxford") and the Company ("Vasa") during the year due to permanent discontinuance of business operations and activities by Oxford due to Covid-19 impact. Due to expiry of the agreement and as a contractual obligation, company has to either return the goods to Oxford or dispose the stock as the contractual terms. Since the company has not performed any of the disposal activity, we are unable to comment on the recovery and realisability of the reported stock.

Further, pending impairment review by the Company of all the assets and liabilities as at March 31, 2024, no provision in the books of account has been made by the Company. In the at impairment by the Company & pending confirmation, we are unable to comment on the Recoverable / payable amount with regards to said terms and consequential impact, if any, on the Statement.

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under Section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those



SAs are further described in the *Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results* section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone annual financial results.

Key Audit Matters

Key Audit Matters ('KAM') are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements for the financial year ended March 31, 2024. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have determined the matters described below to be the key audit matters to be communicated in our report. We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the standalone financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the AS financial statements. The results of audit procedures performed by us, including those procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying standalone financial statements.

| Key Audit Matters | How our audit addressed the key audit | |
|---|---|--|
| | matter | |
| 1. Revenue Recognition | | |
| • Revenue is measured net of | Our audit procedures included: | |
| discounts, rebates and incentives earned by | • Assessing the appropriateness of the | |
| customers on the Company's sales. | revenue recognition accounting policies, | |
| • Revenue is recognized when the | including those relating to exports, discounts, | |
| control of the underlying products has been | rebates and incentives by comparing with | |
| transferred to the customer. There is a risk of | applicable accounting standards. | |
| revenue being overstated due to fraud | | |
| resulting from the pressure on management | • Performing substantive testing | |
| to achieve performance targets at the | (including year- end cutoff testing) by | |
| reporting period end. | selecting samples of revenue transactions | |
| | recorded during the year by verifying the | |



| Revenue in respect of export sales may not be correctly reflected in the financials on account of different foreign exchange rates. 2. Inventory Valuation | underlying documents, which included sales invoices/contracts and shipping documents. Assessing the accuracy and consistency in respect of foreign exchange rates derived for recording export sales. Considered the adequacy of the Company's disclosures in respect of revenue. |
|---|--|
| Inventories are held at the lower of cost and net realizable value (NRV). Due to high volume and nature of products, the company is dealing with and the absence of adequate records, valuation of inventory may be misstated. Also, NRV is being based on the assumptions / judgment of the management. Inappropriate assumptions of NRV can impact the assessment of the carrying value of inventories. | Our audit procedures included: Assessing the appropriateness of the inventory valuation method followed by the management and by comparing with applicable accounting standards. Performing substantive testing (including year – end cutoff testing) by selecting samples of inward and outward movement of inventory during the year by verifying the underlying documents, which included sales invoices/purchase invoice and bill of entry. Evaluating the design and implementation of the Company's internal controls over the Net Realizable Value (NRV) assessment. |
| 3. Recoverability of Indirect Tax Receivables | |
| • As at March 31, 2024, other current assets in respect of balance with revenue authorities include GST Refund (incl. TRAN 1 Balance) and MVAT Refund amounting to INR 36.83 Lakhs which are pending adjudication. | • We have involved our internal experts to review the nature of the amounts recoverable, the sustainability and the likelihood of recoverability upon final resolution. |
| 4. Litigations &Claims | |
| | Our procedures included: |



| • The Company operates in complex | • Reviewing the outstanding litigations |
|---|--|
| regulatory environment, exposing it to a | against the Company for consistency with the |
| variety of different central and state laws, | previous years. Enquire and obtain |
| regulations and interpretations thereof. In | explanations for movement during the year. |
| this regulatory environment, there is an | • Discussing the status of significantly |
| inherent risk of litigations and claims. | known actual and potential litigations with |
| • Consequently, provisions and | the senior management personnel who have |
| contingent liability disclosures may arise | knowledge of these matters and assessing |
| from direct and indirect tax proceedings, | their responses. |
| legal proceedings, including regulatory and | • Reading the latest correspondence |
| other government/department proceedings, | between the Company and the various |
| as well as investigations by authorities and | tax/legal authorities and review of |
| commercial claims. | correspondence with / legal opinions obtained |
| • Management applies significant | by the management, from external legal |
| judgment in estimating the likelihood of the | advisors, where applicable, for significant |
| future outcome in each case when | matters and considering the same in |
| considering whether, and how much, to | evaluating the appropriateness of the |
| provide or in determining the required | Company's provisions or disclosures on such |
| disclosure for the potential exposure of each | matters. |
| matter. | • Examining the Company's legal |
| • These estimates could change | expenses and reading the minutes of the board |
| substantially over time as new facts emerge | meetings, in order to ensure that all cases have |
| as each legal case progress. | been identified. |
| • Given the inherent complexity and | • With respect to tax matters, involving |
| magnitude of potential exposures across the | our tax specialists, and discussing with the |
| Company and the judgment necessary to | Company's tax officers, their views and |
| estimate the amount of provisions required | strategies on significant cases, as well as the |
| or to determine required disclosures, this is | related technical grounds relating to their |
| a key audit matter. | conclusions based on applicable tax laws. |
| | • Assessing the decisions and rationale |
| | for provisions held or for decisions not to |
| | record provisions or make disclosures. |
| | • For those matters where management |
| | concluded that no provisions should be |
| | recorded, considered the adequacy and |
| | completeness of the Company's disclosures. |
| | • • • • |

We have determined that there are no other key audit matters to communicate in our report.

Material Uncertainty Relating to Going Concern & Subsequent Events

We draw attention to Note 4 & 5 of the Statement in view of potential impact of Covid-19 pandemic and nationwide lockdown on business, the outcome of which cannot be presently ascertained and other matters mentioned above. The Company continues to incur losses and its current liabilities exceed current assets, its manufacturing operations haven temporarily 46 ANNUAL REPORT – 2023-2024



suspended and there is considerable decline in the level of operations. Further, the Company has defaulted in repayment of its borrowings and payment of statutory dues during the financial year 2023-24 and the lenders have turned the account as Non-performing Assets ("NPA")

These events raise significant doubt on the ability of the Company to continue as a "Going Concern". These events or conditions, along with other matters indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern.

Our opinion is not modified in respect of the above matter.

Information Other than the Standalone Financial Statements and Auditor's Report Thereon:

The Company's Board of Directors is responsible for the preparation of other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Managements and Board of Directors' Responsibilities for the Standalone Annual Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards (AS) prescribed under section 133 of the Act, read with Companies (Accounts) Rules, 2014, as amended and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate



accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors is also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone annual financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of



accounting estimates and related disclosures in the standalone financial results made by the Management and Board of Directors.

• Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's reports:

However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the standalone annual financial results, including the disclosures, and whether the standalone annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the Standalone Financial Results of the Company to express an opinion on the Standalone Financial Results.

Materiality is the magnitude of misstatements in the Standalone Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably



be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements:

1. As required by the Companies (Auditors' Report) Order, 2020 ("the Order"), issued by the Central Government of India in terms of sub-section 11 of section 143 of the Act, and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.

2. As required by Section 143(3) of the Act, we report that:

a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;

b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;

c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report are in agreement with the books of account;

d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Accounts) Rules, 2014, as amended;

e) On the basis of the written representations received from the directors as on March 31, 2024 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2024 from being appointed as a director in terms of Section 164(2) of the Act;

f) With respect to the adequacy of the internal financial controls with reference to these financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure B". Our report expresses a qualified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting;

g) No managerial remuneration was paid during the FY 2023-24. In our opinion, the managerial remuneration for the year ended March 31, 2024 has been paid / provided by the Company to its directors in accordance with the provisions of section 197 read with Schedule V to the Act;

h) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:



i. The Company has disclosed the impact of pending litigations as at 31 March 2024 on its financial position in its standalone financial statements.

ii. The Company does not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;

iii. There were no amounts which were required to be to the Investor Education and Protection Fund by the Company during the year ended March 31, 2024;

iv. (a) The management has represented that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;

(b) The management has represented that, to the best of its knowledge and belief, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries; and

(c) Based on such audit procedures performed that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (a) and (b) contain any material misstatement.

v. The Company has neither declared nor paid any dividend during the year.

Other Matters



The standalone annual financial results include the results for the half year ended 31st March, 2024 being the balancing figure between the audited figures in respect of full financial year and the published unaudited year to date figures up to the half year of the current financial year which were subject to limited review by us.

For Amit Ray & Company Chartered Accountants ICAI Firm Registration No. 000483C

CA Nag Bhushan Rao Partner Membership No. 073144 UDIN:24073144BKBJNZ9320

Place: Mumbai Date: 30.05.2024



ANNEXURE "A" TO THE INDEPENDENT AUDITORS' REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF VASA RETAIL AND OVERSEAS LIMITED

With reference to the Annexure "A" referred to in Paragraph 1 under the hearing "Report on other legal and regulatory requirements" of our report of even date:

In terms of the information and explanations sought by us and given by the company and the books of account and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state that:

1. In respect of Property, Plant and Equipment's

(a) The Company has maintained proper records showing full particulars, including quantitative details and situation of property, plant and equipment and investment properties.

(b) We are informed that the Company physically verifies its assets over a three year period. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. In accordance with this policy, the Company has physically verified some of the fixed assets on sample basis during the year and no material discrepancies were identified on such physical verification. However, the record relating to physical verification has not been maintained by the Company.

(c) There are no immovable properties in the name of the company. Accordingly, provisions of clauses 3(i)(c) of the Order are not applicable to the Company.

(d) The Company has not revalued its Property, Plant and Equipment (including Right of use assets) or intangible assets during the year ended March 31, 2024.

(e) There are no proceedings initiated or are pending against the Company for holding any benami property under the Prohibition of Benami Property Transactions Act, 1988 and rules made thereunder.

2. In respect of Inventories

(a) As per information and explanation provided to us, the management has conducted physical verification of inventory at reasonable intervals during the year. In our opinion the coverage and the procedure of such verification by the management is appropriate. Discrepancies on such physical verification were less than 10% in aggregate for each class of inventory and have been properly dealt with in the books of account. In our opinion, the company does not maintain adequate inventory records; therefore we are unable to give our opinion on discrepancies between book records and physical inventory. We have relied upon the certificate provided by the management of the company for the quantity as well as the amount of inventory and accordingly the same has been considered by us.



(b) As disclosed in the standalone financial statements, the Company has been sanctioned working capital limits in excess of Rs. Five crores in aggregate from banks during the year on the basis of security of current assets of the Company. Based on the records examined by us in the normal course of audit of the standalone financial statements, the quarterly returns / statements filed by the Company with such banks and financial institutions are not in agreement with the books of accounts of the Company.

3. Compliance under section 189 of the Companies Act, 2013

(a) The Company has not provided any guarantee or security or granted any loans or advances in the nature of loans, secured or unsecured to companies, firms, limited liability partnership or any other parties during the year. The Company has not made any investments in firms and limited liability partnership.

(b) According to the information and explanations given to us and based on the audit procedures conducted by us, we are of the opinion that the investments made during the year are, prima facie, not prejudicial to the interest of the Company.

(c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not given any loans and advances in the nature of loans to any party during the year. Accordingly, provisions of clauses 3(iii)(c) to (f) of the Order are not applicable to the Company.

4. Compliance under section 185 and 186 of the Companies Act, 2013

The company has not granted any loans or provided any guarantees or given any security or made any investments to which the provision of section 185 and 186 of the Companies Act, 2013. Accordingly, paragraph 3 (iv) of the order is not applicable.

5. Compliance under section 73 to 76 of the Companies Act, 2013 and Rules framed thereunder while accepting deposits

The Company has neither accepted any deposits from the public nor accepted any amounts which are deemed to be deposits within the meaning of sections 73 to 76 of the Companies Act and the rules made thereunder, to the extent applicable. Accordingly, the requirement to report on clause 3(v) of the Order is not applicable to the Company.

6. Maintenance of cost records: As informed to us, the Central Government has not prescribed maintenance of cost records under Section 148 (1) of the Act.

7. Deposit of Statutory Dues

(a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, we observed that there were delays in amounts deposited with appropriate authorities for amounts deducted/accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Income Tax, Goods and Services Tax, Customs Duty, Sales Tax, Value Added Tax (VAT), Employees' State Insurance, Cess and other material statutory dues. As explained to us, the Company did not have any dues on account of wealth tax.

(b) According to the information and explanations given to us, undisputed amount payable which were outstanding as on March 31, 2024 for a period of more than six months from the 54 ANNUAL REPORT – 2023-2024



due date consist of:

| Sr No. | Tax Payable | Amount In Rs. |
|--------|------------------------|---------------|
| | | (lacs) |
| 1 | GST Payable | 19.99 |
| 2 | TDS Payable | 6.64 |
| 3 | Provident Fund Payable | 1.04 |
| 4 | ESIC Payable | 0.17 |
| 5 | Profession Tax | 0.90 |
| 6 | Income Tax | 19.88 |

(c) According to the information and explanations given to us, there are no dues of income tax, sales tax, service tax, value added tax, custom duty and goods and service tax as at 31st March, 2024 which have not been deposited with the appropriate authorities on account of any dispute.

8.Reporting on Undisclosed Income:

The Company has not surrendered or disclosed any transaction, previously unrecorded in the books of account, in the tax assessments under the Income Tax Act, 1961 as income during the year. Accordingly, the requirement to report on clause 3(viii) of the Order is not applicable to the Company.

9. Repayment of Loans

(a) The Company has defaulted in repayment of loans and borrowing or in the payment of interest thereon to the banks and financial institutions as follows:

| Sr No. | Nature of | Amount | Whether | No. of | Remarks, |
|--------|----------------------|-------------|-------------|----------|-------------------------|
| | Borrowing | not | principal | days | if any |
| | including debt | paid on due | or interest | delay or | |
| | securities | date. | | unpaid | |
| | | (Rs. in | | | |
| | | Lakhs) | | | |
| 1 | Federal Bank - Term | 780.71 | Both | 1004 | |
| | Loan | | | | Classified |
| 2 | Federal Bank - PCFC | 289.53 | Both | 1092 | Classified as NPA on |
| | Limit | | | | 28.10.2021 |
| 3 | Federal Bank - Cash | 592.50 | Both | 912 | 28.10.2021 |
| | Credit | | | | |
| 4 | Axis Bank – Cash | 145.91 | Both | 821 | |
| | Credit | | | | Classified |
| 5 | Axis Bank – GECL | 80.50 | Both | 949 | as NPA on |
| 6 | Bajaj Finance – Term | 37.25 | Both | 1023 | 30.11.2021 |
| | Loan | | | | |



| 7 | Clix Capital – Term | 30.11 | Both | 1095 |
|----|---------------------|--------|------|------|
| | Loan | | | |
| 8 | Fedbank Financial – | 206.71 | Both | 943 |
| | GECL | | | |
| 9 | Aditya Birla – GECL | 5.07 | Both | 942 |
| 10 | Clix Capital - GECL | 7.02 | Both | 911 |
| 11 | Fedbank Financial – | 23.34 | Both | 1095 |
| | Term Loan | | | |

Note: No. of days delay is calculated from last repayment date till March 31, 2024.

(b) The Company has not been declared willful defaulter by any bank or financial institution or government or government authority.

(c) In our opinion and according to the information and explanations given to us by the management, term loans were applied for the purpose for which the loans were obtained.

(d) On an overall examination of the standalone financial statements of the Company, no funds raised on short-term basis have been used for long-term purposes by the Company.

(e) On an overall examination of the standalone financial statements of the Company, we report that the Company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiaries, associates or joint ventures as defined under the Act.

(f) The Company has not raised loans during the year on the pledge of securities held in its subsidiaries.

Hence, the requirement to report on clause (ix)(f) of the Order is not applicable to the Company.

10. Utilization of money raised by public offers and term loan for which they raised

(a) The Company has not raised any money during the year by way of initial public offer / further public offer (including debt instruments) hence, the requirement to report on clause 3(x)(a) of the Order is not applicable to the Company.

(b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly or optionally convertible debentures during the year. Accordingly, clause 3(x)(b) of the Order is not applicable.

11. Reporting of fraud during the period

(a) During the course of our examination of the books and records of the Company, carried



out in

accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the management. (b) During the year, no report under sub-section (12) of section 143 of the Companies Act, 2013 has been filed by cost auditor/ secretarial auditor or by us in Form ADT – 4 as prescribed under Rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government. (c) As represented to us by the management, there are no whistle blower complaints received by the Company during the year.

12. Compliance by Nidhi Company regarding Net Owned Fund to Deposits Ratio

The Company is not a Nidhi Company as per the provisions of the Companies Act, 2013. Therefore, the requirement to report on clause 3(xii)(a), (b) and (c) of the Order is not applicable to the Company.

13. Related Party compliance with Section 177 and 188 of Companies Act, 2013

In our opinion and according to the information and explanations given to us, the Company has

entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the standalone financial statements, as required by the applicable accounting standards.

14. Reporting on Internal Audit

(a) The Company has an internal audit system commensurate with the size and nature of its business.

(b) The internal audit reports of the Company were not available for the period under audit.

15. Reporting on Non cash Transactions with Directors

In our opinion and according to the information and explanations given to us, the Company has not entered into any non-cash transactions with its directors or persons connected with its directors and hence requirement to report on clause 3(xv) of the Order is not applicable to the Company.

16. Reporting on Registration u/s 45-IA of RBI Act

(a) The provisions of section 45-IA of the Reserve Bank of India Act, 1934 (2 of 1934) are not applicable to the Company. Accordingly, the requirement to report on clause (xvi)(a) of the /Order is not applicable to the Company.

(b) The Company is not engaged in any Non-Banking Financial or Housing Finance activities. Accordingly, the requirement to report on clause (xvi)(b) of the Order is not applicable to the Company.

(c) The Company is not a Core Investment Company as defined in the regulations made by Reserve Bank of India. Accordingly, the requirement to report on clause 3(xvi) of the Order is
 57 ANNUAL REPORT – 2023-2024



not applicable to the Company.

(d) In our opinion, and according to the information and explanation given to us, the Group (as per the provisions of the Core Investment Companies (Reserve Bank) Directions, 2016) does not have any CIC as part of the Group.

17. Reporting on Cash Losses

The Company has incurred cash losses amounting to INR 24.78 Lakhs in the current financial year as well as INR 1253.45 Lakhs in the immediately preceding financial year.

18. Reporting on Auditor's Resignation

There has been resignation of the statutory auditors during the year. Accordingly, clause 3(xviii) of the Order is applicable.

19. Reporting on Financial Position

On the basis of financial ratios disclosed in Note 39 to the financial statements, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements, our knowledge of the Board of Directors and management plans and based on our examination of the evidence supporting the assumptions, it has come to our attention, which causes us to believe that material uncertainty exists as on the date of the audit report and that Company is not capable of meeting its liabilities existing at the date of balance sheet. Also, since the Company continues to incur loss, current liabilities exceed current assets and Company has defaulted in repayment of borrowings, payment of regulatory and statutory dues, these events indicate that material uncertainty exists that may cast significant doubt on Company's ability to continue as a going concern.

20. Reporting on CSR Compliance

The requirements as stipulated by the provisions of Section 135 are not applicable to the Company. Accordingly, clauses 3(xx)(a) and 3(xx)(b) of the Order are not applicable.

21. Reporting on Consolidated Financial Statements

In our opinion and according to the information and explanations given to us, reporting on consolidated financial statements is not applicable to company.

For Amit Ray & Co. Chartered Accountants ICAI Firm Registration No. 000483C

CA Nag Bhushan Rao Partner Membership No: 073144 UDIN: 24073144BKBJNZ9320 Place: Mumbai Date: 30.05.2024



ANNEXURE "B" TO THE INDEPENDENT AUDITORS' REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF VASA RETAIL AND OVERSEAS LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to standalone financial statements of Vasa Retail and Overseas Limited ("the Company") as of March 31, 2024 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal controls with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143 (10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to these standalone financial statements.



<u>Meaning of Internal Financial Controls with reference to these Standalone Financial</u> <u>Statements</u>

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that -

1. Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;

2. Provide reasonable assurance that transactions are recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and

3. Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the standalone financial statements.

Inherent Limitations of Internal Financial Controls with reference to Standalone Financial <u>Statements</u>

Because of the inherent limitations of internal financial controls with reference to standalone financial statements, including the possibility of collusion or improper management override of controls, misstatements due to error or fraud may occur and not detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Basis of Qualified Opinion

According to the information and explanation given to us and based on our audit, the following material weakness has been identified as at March 31, 2024:

(a) The company has designed and implemented internal financial controls and the same are operating effectively. However, as informed, documentation of such control is not available and is still under progress as at year end.

(b) Balances of Trade Receivables, Trade Payables, Other Liabilities and Loan & Advances are subject to confirmations.

A material weakness is a deficiency, or a combination of deficiencies, in internal financial control over financial reporting; such that there is reasonable possibility that a material misstatement of the company's annual financial statements will not be prevented or detected on a timely basis.



Qualified Opinion

In our opinion and to the best of our information and according to the explanations given to us, except for the effects / possible effects of the material weaknesses described above under Basis for Qualified Opinion paragraph on the achievement of the objectives of the control criteria, the Company has, in all material respects an adequate internal financial controls with reference to standalone financial statements and such internal financial controls with reference to standalone financial statements were operating effectively as at March 31, 2024, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

We have considered material weakness identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the financial statements of the Company for the year ended March 31, 2024 and these material weaknesses affect our opinion on the financial statements of the Company for the year ended March 31, 2024 [our audit report dated May 30, 2024 which expressed a qualified opinion on those financial statements of the Company].

For Amit Ray & Co. Chartered Accountants ICAI Firm Registration No. 000483C

CA Nag Bhushan Rao Partner Membership No: 073144 UDIN: 24073144BKBJNZ9320

Place: Mumbai Date: 30.05.2024



VASA RETAILAND OVERSEAS LIMITED

CIN - L74110MH2017PLC301013

Audited Standalone Statement of Assets and Liabilities as at March 31, 2024

(INR in Lakhs)

| (A) | EQUITY AND LIABILITIES | Note No. | Year Ended | Year Ended |
|-----|--|----------|------------|------------|
| 1 | Shareholder's Fund | | | |
| 1 | (a) Equity Share Capital | 1(a) | 599.26 | 599.26 |
| | (b) Reserve & Surplus | 1(b) | (2374.52) | (2349.74) |
| | (b) Reserve & Surphus | 1(0) | (1775.27) | (1750.46 |
| 2 | Non-Current Liabilities | | (, | (|
| | (a) Long Term Borrowings | 2 | 1,115.83 | 1117.51 |
| | (b) Deferred Tax Liabilities | | - | - |
| | (c) Other Long Term Liabilities | 3(a) | - | - |
| | (d) Long Term Provisions | 3(b) | - | - |
| | | | 1115.83 | 1,117.51 |
| 3 | Current Liabilities | | | |
| | (a) Short Term Borrowings | 4 | 1129.12 | 1,107.22 |
| | (b) Trade Payables | | | |
| | -Total Outstanding Dues of Micro Enterprises & Small | | - | - |
| | -Total Outstanding Dues of Creditors other than Micro | | | |
| | (c) Other Current Liabilities | 6 | | |
| | (d) Short Term Provisions | 7 | 68.88 | 64.24 |
| | | | 1242.41 | 1,215.95 |
| | Total of EQUITY & LIABILITIES | | 582.98 | 582.98 |
| (B) | ASSETS | | | |
| 1 | Non-Current Assets | | | |
| | (a) Property, Plant and Equipments and Intangible Assets | 8(a) | - | - |
| | (i) Property, Plant & Equipment | 8(b) | - | - |
| | (ii) Intangible Assets | | - | - |
| | (iii) Capital Work In Progress | 9 | - | - |
| | (b) Non Current Investments | 10 | - | - |
| | (c) Deferred Tax Assets (Net) | 11 | 1.95 | 1.95 |
| | (d) Long Term Loans & Advances | 12 | | |
| | (e) Other Non Current Assets | | | |
| | | | 1.95 | 1.95 |
| 2 | Current Assets | | | |
| | (a) Inventories | 13 | 73.69 | 73.69 |
| | (b) Trade Receivables | 14 | 278.94 | 278.94 |
| | (c) Short Term Loans and Advances | 15 | 175.23 | 175.23 |

ANNUAL REPORT - 2023-2024



| (d) Cash and Cash Equivalents | 16 | 0.03 | 0.03 |
|-------------------------------|----|--------|--------|
| (e) Other Current Assets | 17 | 53.14 | 53.14 |
| | | 581.03 | 581.03 |
| TOTAL ASSETS | | 582.98 | 582.98 |

As per our report of even date.

For and on behalf of the Board of directors

For Amit Ray & Company Chartered Accountants Firm Regn. No. 000483C

Nag Bhushan Rao Partner Membership No.: 073144 UDIN: 24073144BKBJNZ9320 Hardik Bhupendra Vasa Managing Director DIN: 03600510 Kajal Hardik Vasa Whole Time Director DIN: 03600495

Date: 30.05.2024 Place: Mumbai Sujay Sudhakar Waikul Chief Financial Officer



VASA RETAILAND OVERSEAS LIMITED

CIN - L74110MH2017PLC301013

Audited Standalone Financial Results for the year ended March 31, 2024

| Sr. No. | Particular | | INR in Lakhs, except per share data | | |
|------------|---|-------------|-------------------------------------|-----------------------|--|
| | | Note No. | Year Ended 31.03.2024 | Year Ended 31.03.2023 | |
| 1 | Income | | | | |
| | (a) Revenue from operations (Net of Tax) | 18 | - | - | |
| | (b) Other Income | 19 | | | |
| | Total Income (a+b) | | - | - | |
| 2 | Expenses | | | | |
| | (a) Purchase of Stock-in-Trade | 20 | | | |
| | (b) Changes in Inventories of Stock-in- | | - | 455.44 | |
| | (b) Employee Benefits Expenses | 21 | 3.60 | 2.40 | |
| | (b) Finance Costs | 22 | - | - | |
| | (e) Depreciation and Amortization | | - | - | |
| | (g) Other Expenses | 23 | 21.18 | 795.37 | |
| | Total Expenses (a to g) | | 24.78 | 1253.21 | |
| 3 | Profit Before Tax (1-2) | | (24.78) | (1253.21) | |
| 4 | Tax Expense | | | | |
| | Current Tax | | - | - | |
| | Deferred Tax | | - | 0.24 | |
| | Total Tax Expenses | | - | 0.24 | |
| 5 | Profit After Tax (3-4) | | (24.78) | (1253.45) | |
| 6 | Earning per Equity Share (EPS)* (Face value of Rs. 10) each) | | | | |
| | Basic EPS | | (0.41) | (20.92) | |
| | Diluted EPS | | (0.41) | (20.92) | |

The accompanying notes are an integral part of the financial statements

As per our report of even date.

For Amit Ray & Company Chartered Accountants Firm Regn. No. 000483C For and on behalf of the Board of directors

Nag Bhushan Rao Partner Membership No.: 073144 UDIN: 24073144BKBJNZ9320 Hardik Bhupendra Vasa Managing Director DIN: 03600510 Kajal Hardik Vasa Whole Time Director DIN: 03600495

Date: 30.05.2024 Place: Mumbai Sujay Sudhakar Waikul Chief Financial Officer

VASA RETAIL AND OVERSEAS LIMITED

CİN - L74110MH2017PLC301013

Audited Standalone Statement of Cash Flow for the year ended 31st March, 2024 (INR in Lakhs)

| | | n Lukns) |
|--|--------------------------------|-----------------------------|
| Particulars | Year ended as on 31.03.2024 | Year ended as on 31.03.2023 |
| | | |
| Cash Flow from Operating Activities | | |
| Profit Before Tax: | (24.78) | 1116.77 |
| Adjustment for: | | |
| Depreciation and Amortisation | - | |
| Finance Cost | - | |
| Interest Income | - | |
| Foreign Exchange (Gain) / Loss | - | |
| Loss on sale of Property, Plant & | | (39.63) |
| Operating profit before working capital | (24.78) | (1077.14) |
| | | |
| Adjustments for changes in working | | |
| (Increase) / Decrease in Trade Receivables | | 703.73 |
| (Increase) / Decrease in Other Assets | | (21.69) |
|)(Increase) / Decrease in Inventories | | 455.43 |
| Increase / (Decrease) in Trade Payables | 0.08 | (62.49) |
| Increase / (Decrease) in Other Liabilities | 4.64 | (0.29) |
| | (4.72) | 2151.83 |
| Taxes Paid (Net) | - | - |
| Net Cash Flow from Operating Activities | (20.22) | (2.44) |
| Cash Flow from Investing Activities | | |
| Purchase of Property, Plant & Equipment | - | |
| Sale of Property, Plant & Equipment | | |
| Interest Income | | |
| Net Cash Flow from Investing Activities | | |
| Cash Flow from Financing Activities | | |
| Proceeds from Issue of Equity Share | - | - |
| Proceeds from / (Repayment of) Long Term | 1.68 | 0 |
| Proceeds from / (Repayment of) Short | (21.90) | (17.50) |
| Proceeds from / (Repayment of) Loans and | | 14.43 |
| Interest Payment | | |
| Foreign Exchange Fluctuations (Gains) | 0 | 0 |
| Net Cash Flow from Financing Activities | (20.22) | (3.07) |
| Net Increase / (Decrease) in Cash and | - | (5.51) |

| Cash and Cash Equivalents - Opening | 0.03 | 5.54 |
|--|------|------|
| Cash and Cash Equivalents - Closing Balance | 0.03 | 0.03 |

Note:

(a) Cash Flow has been prepared using Indirect Method

(b) Cash and Cash Equivalents includes Bank Fixed Deposits given as a security to the Banks

The accompanying notes are an integral part of the financial statements.

As per our report of even date.

For Amit Ray & Company Chartered Accountants Firm Regn. No. 000483C For and on behalf of the Board of directors

Nag Bhushan Rao Partner Membership No.: 073144 UDIN: 24073144BKBJNZ9320 Hardik Bhupendra Vasa Managing Director DIN: 03600510 Kajal Hardik Vasa Whole Time Director DIN: 03600495

Date: 30.05.2024 Place: Mumbai Sujay Sudhakar Waikul Chief Financial Officer

I. Company Overview

Vasa Retail and Overseas Limited ("the Company") having CIN: L74110MH2017PLC301013 is a public listed company, incorporated and domiciled in India having its registered office at 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai 400026, Maharashtra, India. The Company is engaged primarily in the business of trading in stationery items and raw material of paper i.e., pulp. The equity shares of the Company are listed on The National Stock Exchange of India Limited (NSE) – SME platform with Symbol – VASA & ISIN - INE068Z01016.

II. Summary of Significant Accounting Policies

(a) Basis of preparation and measurement

The financial statements of the Company have been prepared in accordance with the Accounting Standards (AS) to comply with the Section 133 of the Companies Act, 2013 ("the 2013 Act") and the relevant provisions and amendments, as applicable. The financial statements have been prepared on accrual basis under the historical cost convention. Accounting policies not specifically referred to otherwise, are consistent and in consonance with the generally accepted accounting policies.

The financial statements of the Company for the year ended March 31, 2024 were approved by the Board of Directors and authorized for issue on May 30, 2024.

(b) Operating cycle

All assets and liabilities have been classified as current and non-current as per the Company's normal operating cycle. An operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. As set out in the Schedule III to the Companies Act, 2013, the normal operating cycle cannot be identified for the Company and hence it is assumed to have duration of twelve months. Accordingly, assets and liabilities have been classified into current and non- current based on a period of twelve months.

(c) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable. The Company recognizes revenue when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the company.

Sales are recognized when significant risk and rewards are transferred to the buyer, usually on delivery of the goods.

Rental income from operating leases is recognized on a straight-line basis over the leaseterm. Interest income is recognized on accrual basis at effective interest rate.

Dividend income is accounted when right to receive is established.

However, where the ultimate collection of the same is uncertain, revenue recognition is postponed to the extent of uncertainty.

(a) Property, Plant and Equipment: Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment, if any. The cost of property, plant and equipment includespurchase price, including freight, duties, taxes and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operatingin the manner intended by management.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Property, plant and equipment are derecognized from financial statements, either on disposal or when no economic benefits are expected from its use or disposal. The gain orlosses arising from disposal of property, plant and equipment are recognized in the Statement of Profit and Loss in the year of occurrence.

Assets under construction include the cost of property, plant and equipment that are notready to use at the balance sheet date. Advances paid to acquire property, plant and equipment before the balance sheet date are disclosed under other non-current assets. Assets under construction are not depreciated as these assets are not yet available for use.

Subsequent expenditures

Subsequent expenditures related to an item of property, plant and equipment are added to it carrying value only when it is probable that the future economic benefits from the asset will flow to the Company and cost can be reliably measured. All other repair andmaintenance costs are recognized in the Statement of Profit and Loss during the year in which they are incurred.

Depreciation and amortization

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less

its estimated residual value.

Depreciation / Amortization on property, plant & equipment of the Company has been provided using the straight-line method based on the useful life specified in Schedule II to the Companies Act, 2013.

Assets costing less than INR 5,000 are depreciated at 100% in the year of acquisition.

Assets acquired on lease and leasehold improvements are amortized over the primary period of the lease on straight line basis.

The estimated useful lives and residual values of the property, plant & equipment and intangible assets are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

(b) Impairment of non-financial assets:

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment if any indication of impairment exists.

If the carrying amount of the assets exceeds the estimated recoverable amount, an impairment loss is recognized for such excess amount. The impairment loss is recognised as an expense in the standalone statement of profit and loss, unless the asset is carried at revalued amount, in which case any impairment loss of the revalued asset is treated as a decrease to the extent a revaluation reserve is available for that asset.

When there is indication that an impairment loss recognized for an asset (other than a revalued asset) in earlier accounting periods which no longer exists or may have decreased, such reversal of impairment loss is recognized in the standalone statement of profit and loss, to the extent the amount was previously charged to the standalone statement of profit and loss. In case of revalued assets, such reversal is not recognized.

(c) Foreign currency transactions:

Transactions in foreign currencies are translated into the Company's functional currency at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rate at that date.

Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition during the period or in previous standalone financial statements are recognized in the standalone statement of profit and loss in the period in which they arise.

(d) Inventories:

Inventories are valued at lower of cost and net realizable value.

Cost of traded goods comprises cost of purchases. Cost of inventories also includes all other costs incurred in bringing the inventories to their present location and condition. Costs are assigned to individual items of inventory on the weighted average basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make sale.

(e) Income Tax:

The tax expense comprises current and deferred tax. Tax is recognized in the statement of profit and loss except to the extent that it relates to items recognized directly in equity.

(f) Current Tax

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted at the reporting date.

Current tax assets and liabilities are offset only if, the Company:

i) has a legally enforceable right to set off the recognized amounts; and

ii) intends either to realize the asset and settle the liability on a net basis or simultaneously.

Deferred Tax

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences to the extent there is convincing evidence that sufficient taxable profit will be available against which such deferred tax asset can be realized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that

the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves.

Unrecognized deferred tax assets are reassessed at each reporting date and recognized to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if:

i) The Company has a legally enforceable right to set off current tax assets against current tax liabilities; and

ii) The deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

Minimum Alternative Tax (MAT)

MAT credit is recognized as a deferred tax asset only when and to the extent there is convincing evidence that the Company will pay normal tax during specified period. MAT credit is reviewed at each balance sheet date and written down to the extent the aforesaid convincing evidence no longer exists.

(i) Employee benefits:

Short term employee benefits

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognized as an expense during the period when the employees render the services.

Defined contribution plans

The Company's contribution to Provident Fund, Pension, Superannuation Fund and Employees State Insurance Fund are considered as defined contribution plans, as the Company does not carry any further obligations apart from the contribution made to the respective fund/scheme and are charged as an expense based on the amount of contribution required to be made.

Defined benefit plans

The liability recognized in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the end of the reporting period. The defined benefits obligation is calculated annually by actuaries using the projected unit credit method.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation. This cost is included in employee benefits expense in the Statement of Profit and Loss. Re measurement gain and losses arising from experience adjustments, changes in actuarial assumptions are recognized in the period in which they occur.

Leave Entitlement

Leave entitlement are provided based on an actuarial valuation, similar to that of gratuity benefit. Re- measurement, comprising of actuarial gains and losses, in respect of leave entitlement are recognized in the Statement of Profit and Loss in the period in which they occur.

(j) Leases:

Finance Lease

Agreements are classified as finance leases, if substantially all the risks and rewards incidental to ownership of the leased asset is transferred to the lessee.

Operating Lease

Agreements which are not classified as finance leases are considered as operating lease.

Operating lease payments/income are recognized as an expense/income in the standalone statement of profit and loss on a straight-line basis over the lease term unless there is another systematic basis which is more representative of the time pattern of the lease.

(k) Investments:

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. Current investments are carried in the financial statements at lower of cost and fair value

determined on an individual investment basis.

Investment other than current investments, are classified as long-term investments and are stated at cost. Provision for diminution in value of long-term investments is made only if such a decline is other than temporary.

(1) Borrowing Costs:

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

All other borrowing costs are recognized as an expense in the period in which they are incurred.

(m) Earnings per share:

Basic earnings per share is calculated by dividing the profit / (loss) after tax by the weighted average number of equities shares outstanding during the year.

Diluted earnings per share is calculated by dividing the profit / (loss) after tax as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on conversion of all dilutive potential equity shares.

(n) Cash and cash equivalents:

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand, demand deposit and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.

(o) **Provisions and Contingent Liabilities**:

The Company recognizes a provision when there is a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

Contingent assets are neither recognized nor disclosed in the financial statements.

(p) Dividend:

Dividend to the equity shareholders is recognized as a liability in the Company's financial statements in the period in which the dividend is approved by the shareholders.

(q) Events after reporting date:

Where events occurring after the balance sheet date provide evidence of conditions that existed at the end of the reporting period, the impact of such events is adjusted with the standalone financial statements. Otherwise, events after the balance sheet date of material sizeor nature are only disclosed.

(r) Segment Reporting:

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker and as per the Accounting Standard (AS-17).

(s) Use of Estimates and Judgements

The preparation of the financial statements in conformity with AS requires the use of estimates, judgements and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known/ materialize.

Estimates and underlying assumptions are reviewed at each reporting date. Any revision to accounting estimates and assumptions are recognised prospectively i.e., recognised in the period in which the estimate is revised and future periods affected.

Information about critical judgments in applying accounting policies, as well as estimates and assumptions that have the most significant effect to the carrying amounts of assets and liabilities within the next financial year, are as follows:

i. Evaluation of Net Realisable Value (NRV) of Inventories

Inventories comprising of completed flats and construction-work-in progress are valued at lower of cost and net realisable value. Net Realisable value is based upon the estimates of the management. The effect of changes, if any, to the estimates is recognised in the standalone financial statements for the period in which such changes are determined.

ii. Recognition and measurement of defined benefit obligations

The obligation arising from defined benefit plan is determined on the basis of actuarial assumptions. Key actuarial assumptions include discount rate, trends in salary escalation and attrition rate. The discount rate is determined by reference to market yields at the end of the reporting period on government securities. The period to maturity of the underlying securities correspond to the probable maturity of the post-employment benefit obligations. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

iii. Impairment losses on investment

The Company reviews it carrying value of investments carried at amortised cost annually or more frequently when there is indication for impairment. If the recoverable amount is less than it carrying amount, the impairment loss is accounted for.

iv. Deferred taxes

Deferred tax is recorded on temporary differences between tax bases of assets and liabilities and their carrying amounts, at the rates that have been enacted or substantively enacted at the reporting date. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profit during the periods in which those temporary differences and the tax loss carry forwards become deductible. The Company considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The amount of deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry forward periods are reduced.

v. Provisions and contingencies

The recognition and measurement of other provisions are based on the assessment of the probability of an outflow of resources, and on past experience and circumstances known at the balance sheet date. The actual outflow of resources at a future date may therefore vary from the amount included in other provisions.

(t) The above standalone financial results which are published in accordance with Regulation33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 30th 2024.

(u) The audited standalone financial results are prepared in accordance with the Companies (Accounts) Rules, 2014 and applicable accounting standards as prescribed under section 133 of the Companies Act, 2013. As per MCA Notification dated 16th February, 2015 Companies whose Shares are listed on SME Exchange as referred to in Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009, are exempted from the compulsory requirement of adoption of IND-AS.

(v) The figures for the half year ended 31 March 2024 and corresponding half year ended **31st**March 2023 are the balancing figures between audited figures in respect of full financial year and published year to date figures up to the end of six months' period of the relevant financial year.

(w) The Company is primarily engaged in trading of stationery items and raw material of paper i.e., pulp. In the opinion of the management, this is the only segment as per Accounting Standard - 17 on Segment Reporting issued by the Institute of Chartered Accountants of India.

(x) It is hereby declared that the Auditors have issued audit reports with qualification on the annual audited financial result for the year ended March 31, 2024. Impact is not ascertainable as of now.

(y) Information regarding the status and amounts payable to the suppliers under the "Micro, Small and Medium Enterprises Development Act, 2006", out of the total amounts payableto the Trade Payables is under compilation, hence the status of the same is yet to be updated.

(z) Previous period figures have been regrouped, re-arranged and re-classified wherever necessary to conform to current period's classification.

Note 1: Equity Share Capital

| | (INR iı | 1 Lakhs) |
|---|----------|---------------|
| Particulars | 31 March | 31 March 2023 |
| | 2024 | |
| Authorized Share Capital | | |
| 70,00,000 (31 st March, 2023: 70,00,000) Equity Shares of INR 10/- each | 700.00 | 700.00 |
| Issued, Subscribed and Fully paid-up Capital | | |
| 59,92,550 (31 st March, 2023: 59,92,550) Equity Shares INR 10/- each fully paid – up | 599.26 | 599.26 |

(a) Reconciliation of number of shares outstanding at the beginning and at the end of the year

| - | | | (INR in I | lakhs) |
|--|-----------------|---------------|---------------|---------------|
| | 31 March 2024 3 | | 31 March 2023 | |
| Particulars | Number of | Share Capital | Number of | Share Capital |
| | Equity | (INR) | Equity | (INR) |
| | Shares | | Shares | |
| Fully paid equity shares (in Lakhs) | | | | |
| Shares outstanding at the beginning of the | 59.92 | 599.26 | 59.92 | 599.26 |
| year | | | | |
| Add: Bonus issue during the year | - | - | - | - |
| Add: Fresh issue during the year | - | - | - | - |
| Less: Bought back during the year | - | - | - | - |
| Shares outstanding at the end of the year | 59.92 | 599.26 | 59.92 | 599.26 |

(b) Terms / rights attached to equity shares

The Company has a single class of equity shares having a par value of Rs. 10 per share. Each holder of equityshare is entitled to one vote per share. The Company declares and pays dividend in Indian rupees. The Board of Directors has not declared any dividend for the year ending 31st March, 2024.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive the remaining assets of the Company in proportion to the number of equity shares held by each shareholder, after settlement of all preferential obligations.

| (c) | Details of shares held by each | n shareholder holding more than 5% shares |
|-----|--------------------------------|---|
| (-) | | |

| | As at 31st March, 2024 | | As at 31st March, 2023 | |
|-----------------------------|------------------------|-------|------------------------|--------------|
| Particulars | | | | % holding |
| Fully paid-up equity shares | | | | |
| Hardik Bhupendra Vasa | 16,51,630 | 27.56 | 18,71,630 | 31.23 |
| Aruna Bhupendra Vasa | 10,74,080 | 17.92 | 11,78,080 | 19.66 |
| Kajal Hardik Vasa | 9,70,800 | 16.20 | 10,34,800 | 17.27 |

(d) Details of Shares hold by Promoters & Promoter Group

| Shares Held by Promoters at the end of the year | | | % Change in |
|---|-----------|-------|--------------------------------|
| Promoter Name | | | % Change in During the Year |
| Hardik Bhupendra Vasa | 16,51,630 | 27.56 | 3.67 |
| Aruna Bhupendra Vasa | 10,74,080 | 17.92 | 1.74 |
| Kajal Hardik Vasa | 9,70,800 | 16.20 | 1.07 |

Footnote:

As per the records of the company, including its register of shareholders / members and other declarations received from the shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownership of shares.

| Particulars | 31.03.2024 | 31.03.2023 |
|---|------------|------------|
| Securities Premium Reserve | | |
| Balance at the beginning of the year | (2349.74) | 317.68 |
| Add / (Less): | - | - |
| Fresh Issue of Equity Shares in IPO | - | - |
| Adjustments for Shares Issue Expenses - IPO | - | - |
| Balance at the end of the year | (2349.74) | 317.68 |
| General Reserve | | |
| Balance at the beginning of the year | - | (1,550.65) |
| Add / (Less) : | - | - |
| Issue of fully paid-up bonus shares | - | - |

| Prior Period Errors | - | - |
|--|-----------|------------|
| Profit attributable to the owners of the company | (24.78) | (1,253.45) |
| Excess / (Short) Provision of Income Tax | | |
| Adjustments for VAT | - | - |
| Dividend Expenditure | - | - |
| | | |
| Balance at the end of the year | (24.78) | (2804.12) |
| | | |
| Total | (2374.52) | (2,349.74) |

1) During the year ended 31st March 2019, the amount of per share dividend recognized as distributions to equity shareholders was Rs.1.

| Note 2: Long Term Borrowings | (INR in Lakł | ns) |
|---|--------------|------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Secured | | |
| (a) Term loans | | |
| From Banks & Financial Institutions - Rupee loan | | |
| Federal Bank 3200 | 780.71 | 780.71 |
| Federal Bank GECL 2988 | 206.71 | 206.71 |
| Axis Bank GECL 88 | 80.50 | 80.50 |
| | 1,067.92 | 1,067.92 |
| Unsecured | | |
| (a) Other Loans | | |
| Bajaj Finance Limited | 37.25 | 37.69 |
| Clix Capital Services Pvt. Ltd. | 30.11 | 31.35 |
| Fedbank Financial Services Limited | 23.34 | 23.34 |
| Tata Capital Business Loan | - | 4.72 |
| Clix Capital Services Pvt. Ltd GECL | 7.02 | 7.02 |
| Tata Capital GECL | | 5.46 |
| Aditya Birla Finance Ltd. GECL | 5.07 | 5.07 |
| | 112.97 | 114.65 |
| Total Non-Current Borrowings | 1,180.89 | 1,182.57 |
| Less: Transferred to Current Maturities of Long Term Debt | 65.06 | 65.06 |
| Total | 1,115.83 | 1,117.51 |

Note 3: Financial Liabilities

3(a) Long Term Provisions

| Particulars | 31.03.2024 | 31.03.2023 |
|--|------------|------------|
| Deposits - Distributor | - | - |
| Security Deposit Received for Leased Assets- Phoenix | - | - |
| Total | - | - |

| Particulars | 31.03.2024 | 31.03.2023 |
|------------------------|------------|------------|
| Provision for Gratuity | - | - |
| | | |
| Total | - | - |

Note 4: Short Term Borrowings

| | (II | NR in Lakhs) |
|---|------------|--------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Secured | | |
| (a) Cash Credit | | |
| Axis Bank (9518) | 145.91 | 145.91 |
| Fedral Bank-14302 | 592.50 | 592.50 |
| Standard Chartered A/c 24105045880 | - | - |
| (b) SCB - PCFC | - | - |
| (c) Federal Bank PCFC | 131.91 | 131.91 |
| (d) Fedral Bank PCFS (806 to 818) | 157.62 | 157.62 |
| Unsecured Loans | | |
| (a) From Related Parties - Directors | 61.14 | 31.72 |
| b) Steamcast educational services pvt ltd | 34.56 | 34.56 |
| c)Mr. Manish | 5.48 | 13 |
| Current Maturities of Long Term Debt | - | |
| Total | 1,129.12 | 1,107.22 |

Note 5: Trade Payables

| (INR in Lakhs) | | |
|-----------------------------------|------------|------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Trade Payables | | |
| Trade Payables for Goods | 12.66 | 12.66 |
| Trade Payables for Expenses | 26.83 | 26.91 |
| Trade Payables for Imports | 4.92 | 4.92 |
| Trade Payables Advances | - | - |
| Letter of Credit - Trade Payables | | |
| Fedral Bank - LC | - | - |
| | | |
| Total | 44.41 | 44.49 |

Note 6: Other Current Liabilities

| (INR in Lakhs) | | |
|---------------------------------------|------------|------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Current Liabilities | | |
| Current Maturities of Long Term Debts | - | - |
| Dividend Payable | - | - |
| Total | - | - |

| Note 7. 1 Tovisions Current 1 Tovisions | (INR in Lakhs) | | | | |
|---|----------------|------------|--|--|--|
| Particulars | 31.03.2024 | 31.03.2023 | | | |
| Employee Benefits Provisions | | | | | |
| ESIC Contribution | 0.09 | 0.09 | | | |
| PF Contribution | 0.19 | 0.19 | | | |
| Profession Tax | 0.90 | .90 | | | |
| Salary Payable | .30 | 2.40 | | | |
| Gratuity Payable | - | | | | |
| EPF Payable | 0.85 | 0.85 | | | |
| ESIC Employee Contribution | 0.08 | 0.08 | | | |
| Other Provisions | | | | | |
| Provision for Expenses- Rent | 0.77 | 0.76 | | | |
| Audit Fees Payable | 6.85 | 7.50 | | | |
| Electricity Expenses Payable | - | | | | |
| Telephone Expenses Payable | - | - | | | |
| Creditors for professional fees | 10.29 | 4.88 | | | |
| Other Liabilities | 0.35 | 0.35 | | | |
| Director Sitting Fees payable | 1.70 | | | | |
| Provision of Income Tax | 19.88 | 19.88 | | | |
| Statutory Dues Payable | | | | | |
| TDS Payable | 6.64 | 6.01 | | | |
| GST Payable | 19.99 | 20.35 | | | |
| Total | 68.88 | 64.24 | | | |

Note 7: Provisions Current Provisions

Note 9: Investment Properties

(INR in Lakhs)

| | (1111 | III Lukito) |
|---|------------|-------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Phenox Mall Gala | - | - |
| (Unit UGB 95, Phoenix Paragon Plaza Mall, LBS Marg, Kurla | L | |
| Kamani Junction ,Kurla West - 400070) | | |
| | | |
| Jewellery & Ornaments - Vasa International | - | - |
| Total | - | - |

Note 10: Deferred Tax Assets (Net)

| | (INR in Lakhs) | | | | |
|---|----------------|------------|--|--|--|
| Particulars | 31.03.2024 | 31.03.2023 | | | |
| Opening Balance | 1.95 | 1.95 | | | |
| Temporary difference on account of depreciation on Property | , _ | | | | |
| Plant and | | | | | |
| Equipment | | | | | |
| | | | | | |
| Deferred Tax Liabilities (Net) | 1.95 | 1.95 | | | |

Note 11: Non-Current Loans and Advances

(INR in Lakhs)

| | (| / |
|--------------------------------|------------|------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Loans to Others - Secured | | - |
| (a) Unsecured Loans - Prashant | - | - |
| Total | - | |

Vasa Retail & Overseas Limited

Notes to the Financial Statements for the period ended 31 March, 2024

Note 8: 'Property, Plant and Equipment and Intangible Assets

(INR in Lakhs)

| | | | GROSS BLOCK | | | DEPRECIATION | | | NET BLOCK | | | |
|----------------------|--------|--------|-------------|------------|------------|--------------|-------|---------|-----------|-------|----------|------------|
| | | Useful | As at April | Additions | Deductions | As at | Upto | For the | | Upto | As at | As at |
| Particulars | SLM | Life | 1, 2023 | during the | during the | March | March | year | Dedu | March | March 31 | ,March 31, |
| | | | | year | year | 31, | 31, | | c ti | 31, | 2024 | 2023 |
| | | | | | | 2024 | 2023 | | ons | 2024 | | |
| a) Plant Property & | | | | | | | | | | | | |
| Equipment | | | | | | | | | | | | |
| Plant & Machinery | 6.33% | 15 | | | | | | | | | | |
| Furniture & Fixtures | 9.50% | 10 | | | | | | | | | | |
| Computers & Laptops | 31.67% | 3 | | | | | | | | | | |
| Vehicles | 11.88% | 8 | | | | | | | | | | |
| Office Equipments | 19.00% | 5 | | | | | | | | | | |
| Total Plant Property | | | | | | | | | | | | |
| & Equipment | | | | | | | | | | | | |

| | | GROSS BLOCK | | | DEPRECIATION | | | | NET BLOCK | | | |
|---------------------|------------|-------------|--|------------|--------------|----------------------|---|---|--------------|-------|-----------|----------------------------|
| Particulars | SLM | | | during the | 5 | March 31 <i>,</i> | 1 | 5 | Dedu c ti | March | March 31, | As at March 31, 2023 |
| b)Intangible Asstes | | | | | | | | | | | | |
| Computer Software | 15.83 % | 6 | | | | | | | | | | |

| Oxford Brand Royalty | 15.83 | 6 | | | | | |
|----------------------|-------|---|--|--|--|--|--|
| | % | | | | | | |
| Total Intangible | | | | | | | |
| Assets | | | | | | | |
| Total | | | | | | | |

Note 12: Other Non-Current Assets

(INR in Lakhs)

| Particulars | 31.03.2024 | 31.03.2023 |
|--------------------------|------------|------------|
| Other Non-Current Assets | | |
| Security Deposits | - | - |
| Total | - | - |

Note 13: Inventories

| | (INR in Lakhs) | | | | | |
|---|----------------|------------|--|--|--|--|
| Particulars | 31.03.2024 | 31.03.2023 | | | | |
| Inventories (lower of cost or net realisable value) | | | | | | |
| Stock-In-Trade | 73.69 | 73.69 | | | | |
| Total | 73.69 | 73.69 | | | | |

Note 14: Trade Receivables

| | (II | NR in Lakhs) |
|--|------------|--------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Non-current | | |
| Related Party | - | - |
| Unsecured, considered good (more than 12m) | - | - |
| Total | | |
| Current | | |
| Related Party | - | - |
| Unsecured, considered good | | |
| -Outstanding for a Period Exceeding Six Months from Invoice Date | 1- | - |
| -Other Trade Receivables | 278.94 | 278.94 |
| Total | 278.94 | 278.94 |
| Less: Allowance for doubtful debts | - | - |
| Total | 278.94 | 278.94 |

Note 15: Current Loans and Advances

| Particulars | 31.03.2024 | 31.03.2023 |
|------------------|------------|------------|
| Advance to Staff | - | - |
| Imprest Money | - | - |
| Swastik Impex | 175.23 | 175.23 |
| Total | 175.23 | 175.23 |

Note 16(a): Cash and Cash Equivalents

| | | (INR in Lakhs) |
|---|------------|----------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Balances with Banks | | |
| Current Accounts | - | |
| Margin Money Accounts for Credit Facilities | | |
| -In Fixed Deposits Accounts | - | |
| - Other Banks | - | |
| | | |
| Cash on Hand | 0.03 | 0.03 |
| | | |
| Total | 0.03 | 0.03 |

Note 16(b): Other Bank Balances

| Particulars | 31.03.2024 | 31.03.2023 |
|---|------------|------------|
| Fixed deposits with banks for bank guarantees | | |
| | | |
| Fixed Deposits | - | - |
| | | |
| Total | - | - |

Note 17: Other Current Assets

| | (| (INR in Lakhs) |
|------------------------------------|------------|----------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Balance With Revenue Authorities | | |
| GST Excess Credit | - | - |
| TDS Receivable | 2.62 | 2.62 |
| STAFF LOAN | 3.68 | - |
| Duty Drawback Receivable | - | - |
| GST Refund | 26.85 | 38.73 |
| MVAT Refund | 2.14 | 2.14 |
| TRAN 1 Balance | 7.84 | 7.84 |
| Other Current Assets | 8.20 | 0 |
| TDS Recoverable | 1.81 | 1.81 |
| Accrued Interest on Fixed Deposits | - | - |
| Prepaid Expenses | - | - |
| Total | 53.14 | 53.14 |

Note 18a: Revenue from Operations

| | (INI | R in Lakhs) |
|-------------------------|------------|-------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Revenue from Operations | | |
| Sale of Products | | |
| Export Sales | - | - |
| High Seas Sales | | |
| Sales Account | - | - |
| Total (A) | - | - |

Note 18b: Other Operating Income

| Particulars | 31.03.2024 | 31.03.2023 |
|-------------------|------------|------------|
| Duty Drawback | - | - |
| Rental Income | - | - |
| Commission income | - | - |
| Total (B) | - | - |
| Total (A+B) | - | - |

Note 19: Other Income

| | | (INR in Lakhs) |
|--|------------|----------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Interest Received | | |
| On Bank Deposits | - | - |
| On Late Payment | - | - |
| Subvention Interest | - | - |
| Total (A) | - | - |
| Net Gain on Foreign Currency Transaction and | | |
| Translation | | |
| Exchange Gain/(Loss) | - | - |
| Total (B) | - | - |
| Other Non Operating Revenue | - | - |
| Recovery From Parties | - | - |
| Profit on sale of Immovable Property | - | - |
| Discount Received | - | - |
| Other Income | - | - |
| Total (C) | - | - |
| Total (A+B+C) | - | - |

Note 20: Cost of materials consumed

| Particulars | 31.03.2024 | 31.03.2023 |
|-----------------------------|------------|------------|
| Purchases of Stock-In-Trade | | |
| Import Purchase | - | |
| Indigenous Purchase | - | |
| Opening Stock | 73.69 | 529.13 |
| Less : Closing stock | 73.69 | 73.69 |
| Changes in Inventory | - | 455.44 |

Note 21: Employee Benefit Expenses

| | (II) | NR in Lakhs) |
|----------------------|------------|--------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Salary & Wages | 3.60 | 2.40 |
| Contribution to ESIC | - | - |

| Contribution to PF | - | _ |
|------------------------|------|------|
| Director Remuneration | - | _ |
| Gratuity Expenses | - | - |
| Staff Welfare Expenses | - | - |
| | | |
| Total | 3.60 | 2.40 |

Note 22: Finance costs

| Particulars | 31.03.2024 | 31.3.2023 |
|----------------------------|------------|-----------|
| Borrowings from Banks | - | |
| Bank Charges & Commissions | - | |
| | | |
| Total | - | |

Note 22: Details of Finance costs

| | | (INR in Lakhs) |
|-------------------------------------|-----------|----------------|
| Particular- | 31.3.2024 | 31.3.2023 |
| Borrowings from Banks | | |
| On Credut Cards | - | |
| Interest on GECL | - | |
| Interest on Car Loan | - | |
| Interest on CC | - | |
| Tatal | | |
| Total | | |
| I <u>nterest on Loan</u> | | |
| Aditya Birla Finance | - | |
| Aditya Birla -GECL Loans | - | |
| Bajaj Finance | - | |
| Clix Capital Services Pvt Ltd | - | |
| Clix captital GECL Loans | - | |
| Feb Bank Financial Services Pvt Ltd | - | |
| IDFC First Bank Ltd | - | |
| Magma Fincorp Ltd | - | |
| Tata Capital GECL loan | - | |
| Federal Bank Term Loan | - | |
| Fedral Bank - GECL loan | - | |
| | | |

ANNUAL REPORT – 2023-2024

| Total | - | |
|----------------------------|---|--|
| | | |
| Bank Charges & Commissions | - | |
| | | |
| Total | - | |

Note 23: Other Expenses

| | | (INR in Lakhs) |
|--|------------|----------------|
| Particulars | 31.03.2024 | 31.03.2023 |
| Audit Fees Payable | 2.25 | 2.25 |
| Interest on Tds | 0.01 | - |
| Indirect Expenses | | - |
| Rent Expenses | 2.53 | 4.20 |
| Legal & Professional Fees | | - |
| GST Consultant Fees | 0.60 | 1.40 |
| Adviosry Services In Exchange Filing & Compliances | | 1.00 |
| MCA Fees | 0.74 | 2.00 |
| Independent Director Fees | 1.14 | 0.56 |
| Legal Fees-Advocate | 5.75 | 2.86 |
| Consultancy Charges- Others | 1.81 | - |
| Postage & Courier Exp | | - |
| Rent Rates and Taxes | | - |
| Repair & Maintenance Charges | 0.10 | - |
| Travelling and Conveyance Exp | | - |
| Advertisement Exp | | - |
| Misc. Expenses | 0.07 | - |
| Donation | | - |
| Office Exp | | - |
| Printing and Stationery Exp | | 0.17 |
| Prior Period Exp | | - |
| NSDL Charges | 2.64 | 36.42 |
| CDSL Charges | 3.22 | |
| Stock Audit Fees | | - |
| Direct Expenses | | - |
| Electricity Exp | 0.32 | 0.06 |
| Clearing & Forwarding Charges | | |
| Transportation and Freight | | 0.38 |
| Tempo and Hamali Charges | | 0.71 |

| Exchange loss | | - |
|--------------------------------------|-------|--------|
| written off (doubtfull debt) | | 703.73 |
| Loss on sale of fixed assets | | 39.63 |
| Written off (Loans and advances) | | - |
| writtent off (other current assets) | | - |
| Loss on Sale of Car | | - |
| Total | 21.18 | 795.37 |

Note 24: Earnings Per Share

The Company has complied with the provisions of AS-20 on Earning per share as notified by the Companies (Accounting Standards) Rules, 2006.

Basic Earnings Per Share (EPS) amounts are calculated by dividing the profit for the year attributableto equity holders by the weighted average number of equity shares outstanding during the year.

(INR in Lakhs)

| Particulars | 31 March | 31 March |
|---|----------|-----------|
| | 2024 | 2023 |
| Profit attributable to equity shareholders of the Company | (24.78) | (1253.45) |
| Weighted average number of equity shares | 59.33 | 59.33 |
| Nominal Value of Equity Shares | INR 10/- | INR 10/- |
| Basic and Diluted EPS | (0.41) | (20.92) |

For calculation of Earnings Per Share (EPS), in case of bonus issue the number of equity share outstanding before the bonus issue is adjusted for proportionate change in number of equity shares outstanding as if the bonus issue had occurred at the beginning of the earliest period reported.

| Note 25: Commitments and Contingencies | | |
|---|------------------|------------------|
| Contingent Liabilities & Commitments (Not Provided For) | (INR in Lakh | s) |
| Particulars | 31 March 2024 | 31 March 2023 |
| (A) Claims against the Company not acknowledged as debts | | |
| on account of: | | |
| 1. Income tax and MVAT matters under appeal | - | - |
| 2. TDS liability on account of short deduction, short payment and interest thereon as per TRACES | 1.01 | 1.01 |
| 3. Towards pending legal cases | - | - |
| (B) On account of corporate guarantees issued by the Company bankers and others on behalf of other companies and joint venture for facilities availed by them (amount | | _ |
| outstanding there against.) | | |
| Total | 1.01 | 1.01 |

Note 25: Commitments and Contingencies

Note 26: Related Parties Transactions

Related parties have been identified on the basis of representation and information given by the KeyManagement Personnel. We have relied on the same for the purpose of reporting of Related Party disclosure in ordinary course of business as required in terms of Accounting Standard-18 issued by the Institute of Chartered Accountants of India:

| Sr. No. | Key Management Personnel | Nature of Relation |
|---------|----------------------------------|-------------------------------|
| 1 | Mr. Hardik Bhupendra Vasa | Managing Director |
| 2 | Ms. Kajal Hardik Vasa | Whole – Time Director |
| 3 | Mr. Mahiesh Sankalchand Jaain | Independent Director |
| 4 | Mr. Vikas Rajkumar Goyal | Independent Director |
| 5 | Mr. Sujay Sudhakar Waikul | Chief Financial Officer (CFO) |
| 6 | Mr. Kirti Bohra* | Company Secretary |
| 7 | Mrs. Chhaya Bhagat | Relatives of Directors |
| 8 | Mr. Hemal Dilip Bhagat | Relatives of Directors |
| 9 | Orient Press Limited | Associate Company of Director |

*Resigned on 13th February, 2024

Transactions during the year with the related parties

| | | | (1 | INR in Lakhs) |
|------------|--------------------------|-------------------------|------------------|---------------|
| Sr. No. | Name of the Party | Nature of Transactions | 31 March 2024 | 31 March 2023 |
| 1 | Mr. Hardik BhupendraVasa | Director's Remuneration | - | - |
| 1 | | Unsecured Loans | 39.61 | - |
| <u>,</u> | Mo Kaial Handil Masa | Director's Remuneration | - | - |
| 2 | Ms. Kajal Hardik Vasa | Unsecured Loans | - | - |
| 2 | Ms. Chhaya Hemal | Unsecured Loans / | | |
| 3 | Bhagat | (Repayment) | - | - |
| 4 | Hemal Dilip Bhagat | Unsecured Loans | | |
| 4 | (HUF) | | - | - |
| 5 | Mr. Mahiesh | Director Fees | 0.24 | 0.16 |
| 5 | Sankalchand Jaain | | 0.24 | 0.16 |
| 6 | Mr. Vikas Rajkumar | Director Fees | 0.90 | 0.40 |
| 6 | Goyal | | 0.90 | 0.40 |
| 7 | Mr. Sujay Sudhakar | C - 1 | 3.60 | 2.40 |
| / | Waikul | Salary | 5.00 | 2.40 |
| 8 | Mrs. Kirti Bohra | CS Fees | 0 | 2.00 |
| | | | | |
| | | | | |

| Sr. No. | Balances outstanding at the end of the year | | 31 March 2024 | 31 March 2023 |
|------------|---|-------------------|------------------|------------------|
| 1 | Mr. Hardik Bhupendra Vasa | Unsecured Loans | 40.25 | 10.83 |
| 2 | Ms. Kajal Hardik Vasa | Unsecured Loans | 10.91 | 10.91 |
| 3 | Ms. Chhaya Hemal Bhagat | Unsecured Loans | 5.53 | 5.53 |
| 4 | Hemal Dilip Bhagat (HUF) | Unsecured Loans | 4.45 | 4.45 |
| 5 | Orient Press Limited | Trade Receivables | 0.64 | 0.64 |
| 6 | Mr. Maahiesh Sankalchand Jaain | Director Fees | 0.40 | 0.16 |
| 7 | Mr. Vikas Rajkumar Goyal | Director Fees | 1.30 | 0.40 |
| 8 | Mr. Sujay Sudhakar Waikul | Salary | 0.30 | 2.40 |
| 9 | Mrs. Kirti Dharamnarayan Bohra | CS Fees | - | 2.00 |

Footnote:

(a) The transactions with the related parties are made on terms equivalent to those that prevailin arm's length transactions.

(b) No amount has been provided as doubtful debt or advance written off or written back in theyear in respect of debts due from/to above related parties.

(c) The Company confirms that none of the transactions, if any, with the related parties were inmaterial conflict with the interest of the Company.

Note 27: Financial Risk Management Objectives and Policies

The Company's activities expose it to a variety of financial risks: market risk, credit risk and liquidityrisk. The Company's focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The Company's senior management oversees the management of these risks. The Company's senior management provides assurance that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies andrisk objectives.

1. Market Risk

Market risk is the risk that the fair value of future cash flows of a financial instrument which

fluctuate because of changes in market prices. Market risk comprises three types of risk: interestrate risk, currency risk and other price risk, such as equity price risk. Major financial instruments affected by market risk include loans and borrowings.

(a) Interest Rate Risk

Majority of the long-term borrowings of the Company bear fixed interest rate and thus interest rate risk is limited for the Company.

(b) Foreign Currency Risk

The Company is engaged in import / export of stationery items and paper pulp and generally thetransactions made by the company are on advance basis for which hedging instruments are not required.

(c) Equity Price Risk

The Company's equity securities are not majorly susceptible to market price risk. However, the Company's Board of Directors reviews and approves all equity investment decisions after exercising due diligence which may affect the market related risk.

2. Credit Risk

Credit risk refers to the risk of default on its obligation by the counterparty resulting in a financial loss. The maximum exposure of the financial assets is contributed by trade receivables, cash and cash equivalents and other receivables. Customer credit risk is managed by requiring customersto pay advances before transfer of ownership, thereby substantially eliminating the Company's credit risk in this respect.

3. Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecasts of the Company's liquidity position on the basis of expected cash flows. This monitoring includes financial ratios and takes into account the accessibility of cash and cash equivalents.

The Company has access to funds from debt markets through loan from banks. The Company invests its surplus funds in bank fixed deposits and debt based mutual funds.

Note 28: Employee Benefits

(a) Defined Contribution Plan

Contribution to Defined Contribution Plans recognized as expense for the year are as under:

| | (1 | NR in Lakhs) |
|---|----------|--------------|
| Particulars | 31 March | 31 March |
| | 2024 | 2023 |
| Employer's Contribution to Provident Fund | - | - |
| Employer's Contribution to ESIC | - | - |

(b) Defined Benefit Plan:

Contribution to Gratuity Fund (Non-Funded)

Gratuity is payable to all eligible employees on death or on separation/ termination in terms of the provisions of the Payment of Gratuity Act or as per the Company's policy whichever is beneficial to the employees.

The estimates of future salary increase, considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

(c) The Company obtained actuarial reports as required by the Accounting Standard 15,Employee Benefits

Note 29: Leases

The company has entered into cancellable operating leasing arrangements for commercial premises and office premises. These lease agreements are normally renewed on the expiry.

Assets acquired on the leases where a significant portion of the risk and rewards are retained by thelessor are classified as operating leases. Lease rentals are charged to the profit and loss account on accrual basis. The Lease rentals from assets leased out under the operating leases is recognized on accrual basis over the lease term. (INR in Lakhs)

| Particulars | | 31 March 2023 |
|--|------|------------------|
| Operating lease expenses recognized in profit and loss account | 2.53 | 4.20 |

The lease term does not contain any exceptional / restrictive covenants nor are there any options given by the lesser to purchase the properties. The agreement provides for changes in the rentals along with taxes leviable.

Note 30: Foreign Currency Transactions

(a) Expenditure in Foreign Exchange

(INR in Lakhs)

| Particulars | | 31 March 2023 |
|------------------------------|---|------------------|
| Imports of Goods (CIF Value) | - | - |
| Foreign Travelling Expenses | _ | - |

(b) Earnings in Foreign Exchange

| (INR in Lakhs) | | |
|-----------------------------|---|------------------|
| Particulars | | 31 March 2023 |
| Export of Goods (FOB Value) | _ | - |

Note 31: Segment Reporting

The Company is primarily engaged in the business of trading in stationery items and raw material ofpaper i.e., pulp. In the opinion of the Management, this is the only segment as per Accounting Standard (AS) – 17 on Segment Reporting issued by the Institute of Chartered Accountants of India.

Note 32: Analytical Ratios

| Ratio | | Basis | Period FY 2023- | Previous Period FY 2022- 23 | | Reasons for variance |
|--|--|------------------------------|--------------------|--------------------------------------|---------|--|
| Current Ratio (in times) | Total Current Assets | Total Current Liabilities | 0.47 | 0.48 | -2% | - |
| Debt - Equity Ratio (in times) | Debt consists of borrowings and lease liabilities. | Total Equity (TNW) | (1.26) | (1.27) | -0.78% | During the current year, the company has incurred heavy losses, due to which its Equity/TNW has been totally eroded, which has affected this ratio. |
| Coverage | Earning for Debt Service = Net Profit after taxes + non- cash operating expenses + Interest +Other non- cash adjustments | payments + Principal | | (71.63%) | -98.40% | |
| | Profit for the yearless Preference dividend (if any) | | · / | 105.15% | 101.33% | During the current year, the company has incurred heavy losses, due to which its Equity/TNW has been totally eroded, which has affected this ratio. |
| Inventory TurnoverRatic (in times) | + Changes in | Average Inventory | 0 | 1.51 | 100% | During the current year, the company has scrap out the oxford inventory, expired inventory, etc. Due to which the overall inventory has been reduced and this ratio has slightly improved. |

| Trade | Revenue from | | 0 | - | | During the current year, the |
|-------------|-----------------------|-----------------|---|------|------|------------------------------|
| Receivables | operations | Average Trade | | | | company sales has been |
| Turnover | (including other | Receivables | | | | drastically reduced to nil |
| Ratio (in | income) | | | | | due to various reasons, |
| times) | | | | | 0% | hence this ratio has |
| | | | | | | declined. |
| Trade | Cost of raw materials | | 0 | 6.01 | 100% | During the current year, the |
| Payables | consumed | Average Trade | | | | company's trade payables |
| Turnover | + Changes in | Payables | | | | have reduced, hence this |
| Ratio (in | inventories of | | | | | ratio has improved. |
| times) | finished goods, | | | | | |
| | work-in-progress | | | | | |
| | and stock-in- | | | | | |
| | trade | | | | | |
| Net Capital | Revenue from | Average | 0 | - | 0% | |
| Turnover | operations | Working Capital | | | | - |
| Ratio (in | (including other | (i.e. Total | | | | |
| times) | income) | Current Assets | | | | |
| | | less Total | | | | |
| | | Current | | | | |
| | | Liabilities) | | | | |
| | | | | | | |

<u>Note 33:</u>

Previous period figures have been regrouped and reclassified wherever necessary, to confirm withcurrent years' presentation.

Note 34: Micro, Small and Medium Enterprises Development Act, 2006

The Company is in the process of compiling information from its suppliers regarding the status and amount payable to the suppliers under the "Micro, Small and Medium Enterprises Development Act,2006", out of the total amounts payable to the Trade Payables is under compilation, hence the statusof the same is yet to be updated.

Note 35: Expiry of License Agreement with Oxford Limited

The Company has entered into an exclusive license agreement with Oxford Limited on 10th June, 2016 to obtain the right to use the Licensed Mark on and in connection with the manufacture, promotion and sale of products under the "Oxford Brand" for a period of 5 years till 31st December, 2021.

Due to disruption caused by the Covid 19 pandemic and closure of Oxford business since March 2020, Oxford Limited has decided to cease its global business operations and activities. Accordingly, due to expiry of the Oxford Agreement and non-payment of final royalty amounting to \$20,500, all the remaining stock of licensed products has to be disposed of the by Company.

Considering these developments, in particular, the present non-oxford stationery and paper business, the financial results continue to be prepared on going concern basis. However, since the Company continues to incur loss, current liabilities exceed current assets and Company has defaulted in repayment of borrowings, payment of regulatory and statutory dues, these events indicate that material uncertainty exists that may cast significant doubt on Company's ability to continue as a going concern. This matter has been referred to by the Auditors in their Audit Report.

Note 36: Covid-19 Impact

The Company is actively monitoring the impact of the global health pandemic on its financial condition, liquidity, operations, suppliers, industry, and workforce. The company has used the principles of prudence in applying judgments, estimates and assumptions based on the current estimates. In assessing the recoverability of assets such as inventories, financial assets and other assets, based on current indicators of future economic conditions, the company expects to recover the carrying amounts of its assets.

The extent to which COVID-19 impacts the operations will depend on future developments which remain uncertain. However, due to closure of schools, colleges and educational institutions for considerable period due to Covid-19 pandemic, there is direct severe business impact on the businessoperations of the company.

Management believes that it has taken into account all the possible impact of known events arising from COVID-19 pandemic in the preparation of the standalone financial results. However, the impactassessment of COVID-19 is a continuing process given the uncertainties associated with its nature and duration. The company will continue to monitor any material changes to future economic conditions.

Note 37: Other Statutory Information

(a) The Company does not have any Benami property, where any proceeding has been initiated orpending against the Company for holding any Benami property.

(b) The Company does not have any charges or satisfaction which is yet to be registered with ROCbeyond the statutory period.

(c) The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year.

(d) The Company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:

i. directly or indirectly lends or invest in other persons or entities identified in any mannerwhatsoever by or on behalf of the company (Ultimate Beneficiaries) or

ii. provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries

(e) To the best of our knowledge and representation received from the management, the Company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall

i. directly or indirectly lends or invest in other persons or entities identified in any mannerwhatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) orii. provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,

(f) The Company has not any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).

(g) To the best of our knowledge and representation received from the management, the Company has not granted any loans or advances in nature of loans to promoters, directors and KMPs eitherseverally or jointly during the year ended March 31, 2024.

(h) The Company has not been declared willful defaulter by any bank, financial institution, government or government authority.

(i) The Company has not revalued its property, plant and equipment (including right-touse assets)or intangible assets during the year ended March 31, 2024 (j) As per information received from the management, there were no transactions entered with the companies which are struck off.

As per our report of even date. Chartered Accountants

As per our report of even date.

For Amit Ray & Company Chartered Accountants Firm Regn. No. 000483C For and on behalf of the Board of directors

Nag Bhushan Rao Partner Membership No.: 073144 UDIN: 24073144BKBJNZ9320 Hardik Bhupendra Vasa Managing Director DIN: 03600510 Kajal Hardik Vasa Whole Time Director DIN: 03600495

Date: 30.05.2024 Place: Mumbai Sujay Sudhakar Waikul Chief Financial Officer

ANNUAL REPORT - 2023-2024



VASA RETAIL AND OVERSEAS LIMITED

(Formerly known as VASA INTERNATIONAL) RETAILS – WHOLESALE – EXPORTS – IMPORTERS CIN: L74110MH2017PLC301013

Regd. Office: 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026.

Tel No. 09137407291 Website: www.vasagroup.in

Email Id: investor@vasagroup.in / hardik@vasagroup.in

PROXY FORM

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014] 7TH ANNUAL GENERAL MEETING ON, MONDAY 30TH SEPTEMBER, 2024

| Name of the member (s) | |
|----------------------------------|--|
| Name of the Joint holder, if any | |
| Registered address | |
| | |
| | |
| | |
| E-mail Id | |
| Folio No/ Client Id/DP Id: | |

I/We being a member(s) of Shares of the above named Company hereby appoint:

| (1) | Name |
|-----|--------------------------------|
| | Address |
| | Email id:, or failing him/her; |
| (2) | Name |
| | Address |
| | Email id:, or failing him/her; |
| (3) | Name |
| | Address |
| | Email id: |

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 07th Annual General Meeting of the Company to be held on Monday 30th September, 2024 at 11.00 a.m. (IST), at Jolly Conference Room – IMC Building, 4th Floor, IMC Marg, Churchgate, Mumbai – 400020 and at any adjournment thereof in respect of such resolutions as are indicated below:

| ltem No. | Description of the Resolution | Vote (Optional see Note 2) (Please mention no. of share) | | - |
|-------------|---|---|---------|---------|
| NO. | | (Flease | | • |
| | Ordinary Business: | For | Against | Abstain |
| 1 | Ordinary Resolution for adoption of Audited | | | |
| | Financial Statements for the year ended 31 st March, | | | |
| | 2024 together with the Reports of the Board of | | | |
| | Director's and the Auditor's thereon. | | | |
| 2 | Ordinary Resolution for re-appointment a director | | | |
| | in the place of Mrs. Kajal Hardik Vasa (DIN: | | | |
| | 03600495) as Wholetime Director who retires by | | | |
| | rotation and being eligible, offers herself for re- | | | |
| | appointment. | | | |

Signed this day of, 2024

Signature of Member

Signature of Proxy holder(s)

Note:

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the meeting.
- 2. It is optional to indicate your preference. If you leave the for, against or abstain column blank against any or all resolutions, your proxy will be entitled to vote in the manner as he/she may deemed appropriate.

Affix Revenue Stamp



VASA RETAIL AND OVERSEAS LIMITED

(Formerly known as VASA INTERNATIONAL) RETAILS – WHOLESALE – EXPORTS – IMPORTERS CIN: L74110MH2017PLC301013

Regd. Office: 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026.

Tel No. 09137407291 Website: www.vasagroup.in Email Id: investor@vasagroup.in / hardik@vasagroup.in

ATTENDANCE SLIP

7TH ANNUAL GENERAL MEETING ON MONDAY, 30TH SEPTEMBER, 2024

| Regd. Folio No/Client ID/ D.P. ID: | |
|--------------------------------------|--|
| Name and address of the Member(s) | |
| Name of the Joint Holder(s), if any | |
| Number of Equity Shares held | |

I/we hereby record my/our presence at the 7th Annual General Meeting of the Company, to be held on Monday, 30th September, 2024 at 11.00 a.m. (IST), at Jolly Conference Room – IMC Building, 4th Floor, IMC Marg, Churchgate, Mumbai– 400020.

Member's/Proxy'/Authorised name (In Block Letters)

Member's/Proxy's /Authorised Representative's Signature

Note:

1. Please fill in the Folio/DP ID-Client ID No., name and sign the Attendance Slip and hand it over at the Attendance Verification Counter at the ENTRANCE OF THE MEETING HALL.

ELECTRONIC VOTING PARTICULARS

| EVSN (Electronic Voting Sequence Number) | User ID | (PAN / Sequence Number) |
|--|---------|-------------------------|
| | | |

Note: Please read the instructions given under the Note (Procedure & Instruction For E voting) to the Notice of 7th Annual General Meeting. The e-voting time starts from 27th September, 2024 at 9.00 a.m. and ends on 29th September, 2024 at 5.00 p.m. The e-voting module shall be disabled by NSDL for voting thereafter.

| Notes |
|-------|
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

ANNUAL REPORT - 2023-2024